



Accelerating value creation for Private Equity with Cloud ERP

With Wipro and Oracle NetSuite



Digital is now recognized as being among the most powerful assets in any company's toolkit. Next generation Private Equity (PE) firms are leveraging Digital Transformation as a core part of their strategy — to crush costs, improve customer experience, and even open new revenue streams. However, to make the most of your organization's transformation journey, it is critical to choose the right IT partner.

Wipro has strong and growing experience with PE firms, having served nearly 100 PE portfolio companies. Wipro is an experienced and flexible IT services & consulting partner to adapt to the culture, expectations and rapid pace of change in the PE portfolio companies.

We understand your business priorities and challenges

- PE portfolio firms work in a dynamic and competitive environment
- You are sharply focused on creating value and optimizing business operations
 - Your planning horizon is near-term –need to deliver and realize benefits on a shorter time frame
 - Financial reporting and KPIs need to be established (or enhanced) quickly, to

- provide the right visibility and measurement of financial performance of the businesses within the PE portfolio
- Opportunities for financial and technology transformation have to be tapped quickly
- Businesses will focus on quick turnaround and value realization, through phased digital initiatives

Wipro's Oracle-NetSuite Practice offers services tailored to PE Markets

Oracle-NetSuite, a leading SaaS ERP solution, offers a path to leverage cloud-based functionality for running your business end-to-end. The Oracle-NetSuite platform delivers an integrated solution for ERP, CRM, Commerce, PSA, Analytics, & HCM.

As a SaaS solution, it provides the flexibility and scalability critical for a growing business operation.

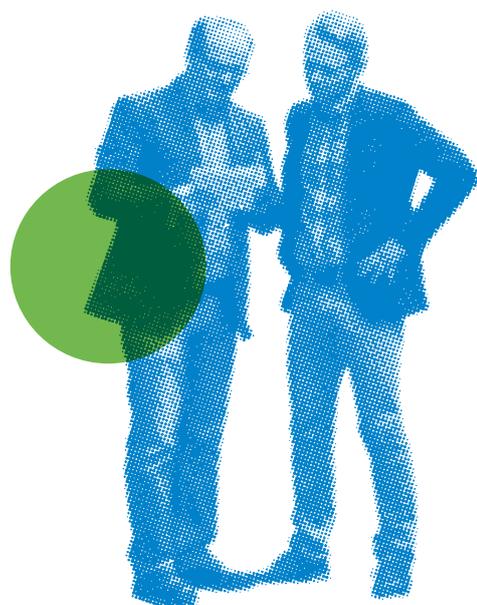
Wipro's Oracle-NetSuite Practice is focused on delivering services to align to the private equity business goals of **operational efficiency, technology transformation and short-cycle initiatives.**

A 100 Day NetSuite ERP Implementation

Move your portfolio company's financials in 100 days to NetSuite ERP - leveraging industry best practices and out-of-the-box features, to eliminate inefficient and manual processes and phase out legacy systems.

Benefits:

- Streamline your F&A operations and reporting and provide visibility of business operations to management
- Enable business to plan a phased-approach towards the implementation of Oracle -NetSuite
- For an acquired business, deliver value and efficiency by onboarding financials-first on the SaaS platform



“**Drive technology transformation and operational efficiency with Wipro and Oracle NetSuite**”

“**Reduce costs, drive business growth, enhance customer experience and much more**”

B Fixed-Scope NetSuite Implementation Packages

Wipro's Oracle-NetSuite practice offers fixed-scope implementation packages to suit all business sizes and complexity within a PE portfolio.

Benefits:

- Reduce the time and complexity of your scoping and procurement efforts
- Enable your business to quickly choose the best path for its cloud ERP journey and focus on execution

C NetSuite ERP Development & Support

For businesses which have implemented NetSuite ERP, and have ongoing development or integration projects, Wipro's NetSuite team plans for an accelerated transition to take over from in-house or other provider's teams, or work through a mixed-team approach – to take the project to a successful completion.

If your business requires NetSuite Application support (including enhancements & backlogs), Wipro's NetSuite practice has extensive experience providing ongoing supporting & testing services for our NetSuite clients.

Benefits:

- Leverage Wipro's competency to deliver NetSuite Development projects on a fixed price and schedule
- Support global operations by utilizing Wipro's offshore centers and global delivery model

D Run your F&A Function on NetSuite ERP

Wipro, as a BPO partner for NetSuite, can provide F&A services to your businesses, using the NetSuite platform. For high growth & global businesses of scale within the PE portfolio, this option can help outsource the F&A function along with the platform.

Benefits:

- Business leadership can focus on revenue generating and strategic objectives, while you utilize the BPaaS model
- Leverage Wipro's deep experience in F&A Outsourcing programs with global clients and the NetSuite practice

Read our thought leadership article on accelerating value for PE firms:

<https://www.wipro.com/blogs/aswatha-amarnath/the-new-private-equity-creating-value-quickly-and-reliably>



Wipro Limited

Doddakannelli,
Sarjapur Road,
Bangalore-560 035,
India
Tel: +91 (80) 2844 0011
Fax: +91 (80) 2844 0256
wipro.com

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strong commitment to sustainability and good corporate citizenship, we have over 180,000 dedicated employees serving clients across six continents. Together, we discover ideas and connect the dots to build a better and a bold new future.

For more information,
please write to us at **info@wipro.com**