## **WIPRO LIMITED AND SUBSIDIARIES**

UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
PREPARED IN ACCORDANCE WITH U.S. GAAP
AS OF AND FOR THE
QUARTER ENDED JUNE 30, 2007 AND 2008

# WIPRO LIMITED AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET

(in millions, except share data)

			As of Jun	e 30.			As of March 31,
		2007	2008	,	2008		2008
					Convenience translation		
ASSETS	NOTE	(unaudited)	(unaudited)		into US\$ (unaudited)	-	
Current assets:						-	
Cash and cash equivalents	. Rs.	18.020	18.348	\$	427	Rs.	39.270.00
Investments in liquid and short-term mutual funds		25,630	46,150	Ψ	1,075	IXS.	14,808.00
Accounts receivable, net of allowances.		27,911	41,428		965		38,908.00
Unbilled revenue.		6,090	11,648		271		8,305.00
Inventories		4,426	8,392		195		7,172.00
Deferred income taxes.		428	1,102		26		790.00
Other current assets.		11,991	20,475		477		19,092.00
Total current assets.		94,496	147,543		3,437		128,345
		28,083	42,743		996		39.822
Property, plant and equipment, net	•	1.295	1.451		34		1.343
		357	356		8		355
Investments securities							333
Deferred income taxes.		63	336		8		-
Intangible assets, net	•	2,495	12,370		288		12,480
Goodwill		12,348	41,545		968		38,943
Other assets		3,050	3,148		73		3,214
Total assets	. Rs.	142,187	249,491	\$	5,812	Rs.	224,502
LIABILITIES AND STOCKHOLDERS' EQUITY							
Current liabilities							
Short term borrowings from banks.	. Rs.	730	34,474	\$	803	Rs.	28,804
Current portion of long-term debt		436	355		8		406
Current portion of obligations under capital leases			337		8		323
Accounts payable		9,363	15,184		354		13,082
Accrued expenses		4,735	9,952		232		8,110
Accrued employee costs		5,368	5,193		121		5,160
Advances from customers		1,431	2,514		59		2,136
Unearned revenue		1,209	4,626		108		4,162
Other current liabilities		7,438	22,310		520		12,519
Total current liabilities		30,710	94,945		2,212		74,702
Long-term debt, excluding current portion		286	14,743		343		14,522
Obligations under capital leases, excluding current portion.	•	-	685		16		701
Deferred income taxes.		593	1,749		41		2.098
Other liabilities.		1.991	5,559		129		3,011
Total liabilities.		33,580	117,681		2,741		95,034
1 otal natinues.	•	33,360	117,001		2,741		75,054
Minority interest		54	132		3		114
Stockholders' equity:							
Equity shares at Rs. 2 par value: 1,650,000,000 shares authorized;							
Issued and outstanding: 1,461,453,320, 1,459,113,115 and 1,462,008,502 shares							
as of March 31, 2008, June 30, 2007 and 2008		2,918	2,924		68		2,923
Additonal paid-in capital		24,860	26,904		627		26,441
Accumulated other comprehensive income		(277)	(7,355)		(171)		(1,076)
Retained earnings		81,052	109,205		2,544		101,066
Equity shares held by a controlled Trust:		-	-		-		-
7,961,760,7,961,760 and 7,961,760 shares as of March 31, 2008, June 30, 2007 and 2008							
Total stockholders's equity	•	108,553	131,678		3,067		129,354
Total liabilities and stockholder's equity.	. Rs.	142,187	249,491	¢	5,812	De	224,502
Total natinues and stockholder 5 equity	. RS.	144,10/	249,491	φ	5,012	rs.	224,302

See accompanying notes to the unaudited condensed consolidated financial statements.

# WIPRO LIMITED AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(in millions, except share data)

		2007	ter Ended June 30, 2008	2008 Convenience translation into US\$		
		(unaudited)		(unaudited)		(unaudited)
Revenues:	ins					
Services.	Rs.	32.027	Rs.	44.604	\$	1.039
Products	143.	9.805	143.	15,019	Ψ	350
Total		41,832		59,623		1,389
Cost of revenues:						
Services.		21,200		29,470		686
Products		8,069		11,930		278
Total		29,269		41,400		964
Gross profit		12,563		18,223		424
Operating expenses:						
Selling and marketing expenses		(2,761)		(4,433)		(103)
General and administrative expenses		(2,060)		(3,254)		(76)
Amortization of intangible assets		(105)		(227)		(5)
Foreign exchange gains/(losses), net		(852)		(689)		(16)
Others, net		80		132		3
Operating income		6,865		9,752		227
Other income, net		991		(272)		(6)
Equity in earnings of affiliates		87		107		2
Income before income taxes and minority interest		7,943		9,587		223
Income taxes		(839)		(1,436)		(33)
Minority interest		-		(12)		(0)
Net income	Rs.	7,104	Rs.	8,139	\$	190
Earnings per equity share						
Basic						
Net income		4.90		5.60		0.13
Diluted						
Net income		4.87		5.59		0.13
Weighted average number if equity shares used in						
computing earnings per equity share:						
Basic		1,449,892,856		1,452,636,163		
Diluted		1,457,885,337		1,456,715,277		

See accompanying notes to the unaudited condensed consolidated financial statements.

# WIPRO LIMITED AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (in millions, except share data)

<u>=</u>	Equ No of shares	ity Shares	Amount	Additional Paid in Capital		Deferred Stock Compensation	Comprehensive Income	Accumulat Other Comprehens Income/(los	ive	Retained Earnings	Equity Shares h Controlled 1		Total Stockholders' Equity
Balance as of March 31, 2008	1,461,453,320	Rs.	2,923	Rs. 26,441	Rs.			Rs.	(1,076) F	Rs. 101,066	(7,961,760) Rs	. (0)	Rs 129,354
Cash dividends (unaudited) Issuance of equity shares on exercise of options (unaudited) Compensation cost related to employeee stock incentive plan	- 555,182		- 1.11	127		:	-		- -	-	-	-	128
(note 5) (unaudited) Compehensive Income Net income (unaudited) Other comprehensive income/(loss)	-		-	336		-	8,139		-	- 8,139	-	-	336 8,139
Translation adjustments (unaudited) Unrealised gain on investment securities, net (net of tax effect of Rs. (6)) (unaudited)	-		-	-		- -	929		-	-	-	-	929 12
Unrealised gain on cash flow hedging derivatives( net of tax effect of Rs. (1027) Total other comprehensive income/(loss) (unaudited) Comprehensive income (unaudited)	-		-	-		-	(7,219) (6,279) 1,860		(6,279)	Ī		Ī	(7,219)
Balance as of June 30, 2008 (unaudited) Balance as of June 30,, 2008 (\$) (unaudited)	1,462,008,502	Rs.	2,924 68	Rs. 26,904 \$ 627	Rs.	<u> </u>		Rs.	(7,355) F	Rs. 109,205	(7,961,760) Rs	(0)	Rs 131,678 \$ 3,067

# WIPRO LIMITED AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS (in millions)

			Three	months ended June 3	ın.	
	_	2007	Timee	2008	,,	2008
	_		_		-	Convenience translation into US\$
		(unaudited)		(unaudited)		(unaudited)
Cash flows from operating activities:			_		-	
Net income.	Rs.	7,105	Rs.	8,139	\$	190
Adjustments to reconcile net income to net cash provided by operating activities:						
Gain on sale of property, plant and equipment		(159)		(5)		(0)
Depreciation and amortization		1,290		1,811		42
Deferred tax charge/(benefit)		102		(10)		(0)
Unrealised exchange (gain) / loss		(380)		1,358		32
Gain on sale of investments securities.		(351)		(142)		(3)
Amortization of stock compensation.		312		336		8
Equity in earnings of affiliates.		(87)		(107)		(3)
Minority interest.		-		12		0
Changes in operating assets and liabilities:						
Accounts receivable		230		(1,983)		(46)
Costs and earnings in excess of billings on contracts in progress		(993)		(3,343)		(78)
Inventories		(275)		(1,220)		(28)
Other assets		(1,346)		10		0
Accounts payable		(625)		1,738		40
Accrued expenses and employee costs.		(223)		1,875		44
Advances from customers & Unearned revenue		(493)		841		20
Other liabilities	_	(389)	_	625	_	15
Net cash provided by operating activities.	_	3,718	_	9,937	-	231
Cash flows from investing activities:						
Expenditure on property, plant and equipment		(2,979)		(4,241)		(99)
Proceeds from sale of property, plant and equipment		232		91		2
Purchase of investments.		(32,373)		(131,096)		(3,054)
Proceeds from sale of investments.		39,438		99,912		2,327
Investments in inter-corporate deposits.		150		(250)		(6)
Payment for acquisitions, net of cash acquired	_	(65)	_	(81)		(2)
Net cash provided by/(used in) in investing activities.	_	4,403	_	(35,666)	-	(831)
Cash flows from financing activities:						
Proceeds from issuance of equity shares.		49		128		3
Proceeds from issuance of equity shares by a subsidiary		54		0		0
Proceeds from/(repayments of) short-term borrowing, net		(1,756)		4,190		98
Repayment of long-term debt		(574)		(53)		(1)
Proceeds from long-term debt				138		3
Payment of cash dividend	···· _	(271)	_	0	_	0
Net cash provided by/(used in) financing activities.	_	(2,498)	-	4,403	-	103
Net increase in cash and cash equivalents during the period		5,623		(21,326)		(497)
Effect of exchange rate changes on cash		(15)		405		9
Cash and cash equivalents at the beginning of the period	_	12,412	_	39,270	-	915
Cash and cash equivalents at the end of the period	Rs.	18,020	Rs.	18,348	\$	427
Supplementary information:						
Cash paid for interest	Rs	131	Rs.	619	\$	14
Cash paid for taxes.		1,264		(1,427)	Ψ	(33)

See accompanying notes to the unaudited condensed consolidated financial statements.

## WIPRO LIMITED AND SUBSIDIARIES NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(in millions, except share data and where otherwise stated)

#### **NOTE 1: BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements of Wipro Limited ("Wipro" or the "Company") have been prepared in accordance with accounting principles generally accepted in the United States.

Information presented in the consolidated financial statements has been prepared by the management without audit and, in the opinion of management, includes all adjustments of a normal recurring nature that are necessary for the fair presentation of the financial position, results of operations and cash flows for the periods shown, and is in accordance with U.S. GAAP. These financial statements should be read in conjunction with the consolidated financial statements and related notes included in the Company's annual report on Form 20-F for the fiscal year ended March 31, 2008.

The accompanying unaudited condensed consolidated financial statements have been prepared in Indian rupees, the national currency of India. Solely for the convenience of the readers, the financial statements as of and for the three months ended June 30, 2008 have been translated into United States dollars at the noon buying rate in New York City on June 30, 2008 for cable transfers in Indian rupees, as certified for customs purposes by the Federal Reserve Bank of New York of \$1= Rs.42.93. No representation is made that the Indian rupee amounts have been, could have been or could be converted into United States dollars at such a rate or any other rate.

#### NOTE 2: DERIVATIVE AND HEDGE ACCOUNTING

The Company is exposed to foreign currency fluctuations on foreign currency assets / liabilities, forecasted cash flows denominated in foreign currency and net investments in foreign operations. The Company follows established risk management policies, including the use of derivatives to hedge foreign currency assets / liabilities, foreign currency forecasted cash flows and net investments in foreign operations. The counter party in these derivative instruments is a bank and the Company considers the risks of non-performance by the counterparty as non-material.

In accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended, the Company recognizes all derivatives as assets or liabilities measured at their fair value, regardless of the purpose or intent of holding them. In respect of derivatives designated and effective as cash flow hedges, gains or losses resulting from changes in the fair value are deferred and recorded as a component of accumulated other comprehensive income within stockholder's equity until the hedged transaction occurs and are then recognized in the consolidated statements of income along with the hedged item.

The Company also designates foreign currency forward contracts and net purchased options as hedges of net investments in foreign operations. The effective portion of the hedge is recognized in translation adjustments in other comprehensive income and transferred to consolidated statement of income upon sale or disposal of the foreign operation.

As of June 30, 2008, the Company had foreign currency denominated borrowings and related Cross-Currency Swap (CCS), which are in substance hedge of net investment in foreign operations. However, this transaction does not qualify as a hedge under U.S. GAAP. Accordingly, the translation loss on foreign currency borrowings and the change in fair value of CCS aggregating to Rs. 660 million has recorded in the profit and loss account.

As of June 30, 2008, a loss of Rs. 9,344 relating to changes in fair value of forward contracts/options, designated as hedge of forecasted transactions, is included as a component of other comprehensive income/loss within stockholders' equity. The Company has also recognised a mark to market loss of Rs. 2,613 relating to changes in fair value of derivative financial instruments, designated as hedges of net investment in non-integral foreign operations in translation adjustments in other comprehensive income.

#### NOTE 3: STOCK BASED COMPENSATION

The Company has granted 8,311,634 Options under RSU Options Plan and 120,000 options under Stock Options Plan during the quarter ended June 30, 2008. A recent amendment to the Indian tax regulations requires the Company to pay a Fringe Benefit Tax (FBT) on exercise of employee stock options. The Fringe Benefit Tax is computed based on the fair market value of the underlying equity share on the date of vesting of an option as reduced by the amount actually paid by the employee for exercise of the options. The tax laws permit the employer to recover the FBT from the employee as the tax relates to benefits accruing to the employee. The Company has modified its employee stock option plans to recover the FBT from the employees. The recovery of FBT from the employees is directly linked to the exercise of the stock option and is recorded as an additional component of the exercise price of the options based on the guidance previously provided by Issue 15 of EITF Issue No. 00-23, Issues Related to the Accounting for Stock Compensation under APB Opinion No. 25 and FASB Interpretation No. 44.

The fair value of each option granted has been determined using the Binomial option pricing model. The Binomial model includes assumptions regarding dividend yields, expected volatility, expected terms, risk free interest rates and expected Fringe Benefit Tax recovery. These assumptions reflect management's best estimates, but these assumptions involve inherent market uncertainties based on market conditions generally outside of Company's control. As a result, if other assumptions had been used in the current period, stock-based compensation expense could have been materially impacted. Further, if management uses different assumptions in future periods, stock based compensation expense could be materially impacted in future years.

#### **NOTE 4: SEGMENT INFORMATION**

Until March 31, 2008, the Company was organized by segments, including Global IT Services and Products (comprising of IT Services and BPO Services segments), India and AsiaPac IT Services and Products, Consumer Care and Lighting and 'Others'. The Chairman of the Company has been identified as the Chief Operating Decision Maker ("CODM") as defined by SFAS No. 131, Disclosure about Segments of an Enterprise and Related Information. The Chairman of the Company evaluates the segments based on their revenue growth, operating income and return on capital employed.

In April 2008 the Company re-organized its IT businesses by combining the Global IT Services and products business and the India and AsiaPac IT Services and Products business and appointed joint CEOs for the combined IT business. Consequent to the reorganization the Company identified IT Services and IT Products as the new reportable segments. There is no change in the reportable segments for other businesses. Segment information in respect of earlier period has been revised to conform to the presentation as per new reportable segments.

IT Services segment provides IT and IT enabled services to the customers. Key service offering include software application development, application maintenance, research and development services for hardware and software design, data center outsourcing services and business process outsourcing services.

IT products segment sells range of Wipro personal desktop computers, Wipro servers and Wipro notebooks and is a value added reseller of desktops, servers, notebooks, storage products, networking solutions and packaged software for leading international brands.

The Consumer Care and Lighting segment manufactures, distributes and sells soaps, personal care products, lighting products and hydrogenated cooking oils for the Indian and Asian market.

'Others' consist of business segments that do not meet the requirements individually for a reportable segment as defined in SFAS No. 131. Corporate activities such as treasury, legal and accounting, which do not qualify as operating segments under SFAS No. 131 have been considered as reconciling items. Additionally, fringe benefit tax, which is an expenditure related tax, incurred by the Company is not allocated to individual segments and is reported as a reconciling item.

Segment data for previous periods has been reclassified on a comparable basis.

#### Information on reportable segments is as follows:

<u>-</u>					Quarte	r end	led June 30, 200	7 (unau	idited)				
_		IT S	Services and Pro	ducts									
	IT Services		IT Products		Total		Consumer Care and Lighting		Others	R	econciling Items	Ent	ity Total
RevenuesRs.	32,027	Rs.	4,577	Rs.	36,604	Rs.	2,221	Rs.	3,007	Rs.	-	Rs.	41,832
Exchange rate fluctuations	(567)		(25)		(592)		-		8		584		-
Total revenues	31,460		4,552	_	36,012		2,221	_	3,015	_	584		41,832
Cost of revenues	(21,200)		(3,993)		(25,193)		(1,472)		(2,604)		-		(29,269)
Selling and marketing expenses	(1,922)		(261)		(2,183)		(393)		(164)		(21)		(2,761)
General and administrative expenses	(1,761)		(118)		(1,879)		(35)		(126)		(21)		(2,061)
Amortization of intangible assets	(73)		(8)		(81)		(19)		(5)		-		(105)
Exchange rate fluctuations	-		-		-		-		-		(852)		(852)
Others, net	37		14		50		3		23		5		81
Operating income of segmentRs.	6,541	Rs.	185	Rs.	6,726	Rs.	305	Rs.	139	Rs.	(305)	Rs.	6,865
Closing capital employedReturn on capital employed					61,575 44%		2,961 40%		5,363		40,216		110,115 26%
Opening capital employed					59,835		3,094		5,659		36,661		105,249
Average Capital Employed					60,705		3,027		5,511		38,439		107,682

## Information on reportable segments is as follows:

## Quarter ended June 30, 2008 (unaudited)

			IT Se	rvices and Prod	lucts									
		IT Services		IT Products		Total		Consumer Care and Lighting		Others	1	Reconciling Items	Ent	tity Total
Revenues	Rs.	44,603	Rs.	6,970	Rs.	51,573	Rs.	4,758	Rs.	3,291	Rs.	-	Rs.	59,623
Exchange rate fluctuations		(670)		(13)	_	(683)		(12)	_	(6)	_	701		
Total revenues		43,933		6,957		50,890		4,746		3,285		701		59,623
Cost of revenues		(29,347)		(6,347)		(35,694)		(2,655)		(2,926)		(125)		(41,400)
Selling and marketing expenses		(2,933)		(216)		(3,149)		(1,156)		(92)		(36)		(4,433)
General and administrative expenses		(2,701)		(109)		(2,810)		(303)		(96)		(45)		(3,254)
Amortization of intangible assets		(186)		15		(171)		(42)		(14)		-		(227)
Exchange rate fluctuations		-		-		-		-		-		(689)		(689)
Others, net		55		5		59		15		50		8		132
Operating income of segment (1)	Rs.	8,820	Rs.	305	Rs.	9,125	Rs.	605	Rs.	208	Rs.	(186)	Rs.	9,752
Capital employed closing						95,397		19,212		9,285		58,511		182,401
Capital employed opening						99,673		19,308		6,990		48,219		174,190
Average capital employed						97,535		19,260		8,138		53,365		178,296
Return on capital employed						37%		13%		-		-		22%

Information on reportable segments is as follows:

(1) Operating income of segments is after amortization of stock compensation expense arising from the grant of options:

	Three months ended June 30,								
Segments	200	7	2008						
	(unaud	ited)	(unaud	ited)					
IT Services	Rs.	279	Rs.	288					
IT Products		18		20					
Consumer Care and Lighting		6		18					
Others		3		3					
Reconciling		5		8					

(2) Return on capital employed is computed based on the average of the capital employed at the beginning and at the end of the period.

The Company has four geographic segments: India, United States, Europe and Rest of the world. Revenues from the geographic segments based on domicile of the customer are as follows:

	Three months ended June 30									
	20	007	200	08						
	(unau	dited)	(unau	dited)						
India	Rs.	9,427	Rs.	11,964						
United States		19,954		26,877						
Europe		10,545		14,473						
Rest of the world	<u> </u>	1,906		6,308						
	Rs.	41,832	Rs.	59,622						