#### WIPRO LIMITED AND SUBSIDIARIES

UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
PREPARED IN ACCORDANCE WITH U.S. GAAP
AS OF AND FOR THE
QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2005 AND 2006

### WIPRO LIMITED AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEET

(in millions, except share data)

			As of December 31,		
		2005	2006	2006	As of March 31, 2006
				Convenience translation into US\$	
ASSETS	NOTE	unaudited	unaudited	unaudited	
Current assets:					
Current assets:  Cash and cash equivalents	. Rs.	4.279.48	4.751.74 \$	107.72 Rs.	8,857,70
Investments in liquid and short-term mutual funds		31,122.97	37,608.32	852.60	30,328.42
Accounts receivable, net of allowances.		19,025.84	26,904.50	609.94	20,593.11
Costs and earnings in excess of billings on contracts in progress		4,240.63	5,116.96	116.00	4,336.06
Inventories		1,908.89	3,984.53	90.33	2,064.61
Deferred income taxes.		91.39	423.26	9.60	168.28
Other current assets.		4,459.90	6,699,39	151.88	5,463.04
Total current assets.		65,129.10	85,488.69	1,938.08	71,811.22
Property, plant and equipment, net		16,156,80	24,352,29	552.08	17,777.40
Investments in affiliates.		1.002.23	1,202.64	27.26	1.043.09
Investments securities		1,002.23	357.42	8.10	1,043.07
Deferred income taxes.		230.60	52.90	1.20	182.91
Purchase price pending allocation.		1,929.28	32.70	1.20	102.71
		342.33	2,621.73	59.44	854.33
Intangible assets, net		5.944.94	12,798.53	290.15	7.480.85
Other assets.		1.168.09	1,553.81	35.23	1,243.99
Total assets		91,903.37	128,428.01 \$	2,911.54 Rs.	100,393.78
Current liabilities		4.054.04	244.50	40.42 B	70.4.55
Borrowings from banks and foreign state institutions	Rs.	1,054.36	2,144.58 \$	48.62 Rs.	704.55
Bonds issued by subsidiary		272.05	-	-	-
Current portion of long-term debt.		-	228.61	5.18	-
Accounts payable		3,168.65	5,417.05	122.81	4,145.96
Accrued expenses		5,820.81	8,050.07	182.50	6,600.63
Accrued employee costs		4,109.12	5,152.58	116.81	4,425.12
Advances from customers		1,836.61	3,114.78	70.61	1,616.26
Other current liabilities		4,290.71	6,047.85	137.11	3,614.41
Total current liabilities		20,552.31	30,155.52	683.64	21,106.94
Long-term debt, excluding current portion		-	800.32	18.14	-
Deferred income taxes.		-	462.35	10.48	127.46
Other liabilities		439.81	860.09	19.50	395.04
Total Liabilities		20,992.12	32,278.28	731.77	21,629.44
Stockholders' equity:					
Equity shares at Rs. 2 par value: 1,650,000,000 shares authorized;					
Issued and outstanding: 1,425,754,267, 1,420,739,099 and 1,439,802,322 shares					
as of March 31, 2006, December 31, 2005 and 2006.		2,841.48	2,879.60	65.28	2,851.51
Additonal paid-in capital.		15,023.04	19,193,92	435.14	16,521.07
Deferred stock compensation		(2,385.79)	-	-	(2,202.42)
Accumulated other comprehensive income.		246.77	483.65	10.96	433.70
Retained earnings.		55,185.83	73,592.63	1,668.39	61,160.56
Equity Shares held by a controlled Trust:		(0.08)	(0.08)	(0.00)	(0.08)
7,869,060 , 7,869,060 and 7,869,060 shares as of March 31, 2006, December 31, 2005 and 2006		(0.00)	(0.00)	(0.00)	(3.00)
Total stockholders's equity.		70,911.25	96,149.73	2,179.77	78,764.34
Total liabilities and Stockholder's equity	Rs.	91,903.37	128,428.01 \$	2,911.54 Rs.	100,393.78
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See accompanying notes to the consolidated financial statements.

#### WIPRO LIMITED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (in millions, except share data)

		Three months ended December 31,			N:		
	-	2005	2006	2006	Nine months e	nded December 31, 2006	2006
	-	2002	2000	Convenience	2002	2000	Convenience
				translation			translation
				into US\$			into US\$
Revenues:	Note	unaudited	unaudited	unaudited	unaudited	unaudited	unaudited
Global IT Services and Products							
IT Services	Rs.	19,595.02 Rs.	26,501.04 \$	600.79 Rs.	52,249.00 Rs.	73,790.43	1,672.87
BPO Services.		1,933.11	2,371.55	53.76	5,585.17	6,773.76	153.57
India and AsiaPac IT Services and Products							
Services		1,490.12	2,222.55	50.39	4,335.46	5,907.80	133.93
Products		2,376.45	4,511.26	102.27	6,845.27	10,181.06	230.81
Consumer Care and Lighting		1,460.73	1,930.54	43.77	4,141.75	5,451.34	123.59
Others		878.36	2,099.07	47.59	2,408.73	3,981.81	90.27
Total	••	27,733.79	39,636.01	898.57	75,565.38	106,086.21	2,405.04
Cost of Revenues:							
Global IT Services and Products							
IT Services		12,428.88	17,511.76	397.00	33,337.69	48,596.64	1,101.71
BPO Services.		1,402.19	1,528.77	34.66	4,264.72	4,520.68	102.49
India and AsiaPac IT Services and Products		024.07	1 140 07	26.02	2.514.24	2 220 60	72.24
Services		834.07 2,066.29	1,148.05 4,102.44	26.03 93.00	2,514.34 6,052.37	3,230.68 9,233.47	73.24 209.33
Products		2,066.29 919.18	1,259.60	28.56	2,623.45	3,558.63	209.33 80.68
Others		655.64	1,809.45	41.02	1,794.77	3,242.86	73.52
Total	-	18,306.25	27,360.08	620.27	50,587.34	72,382.97	1.640.97
Gross Profit	-	9,427.54	12,275.93	278.30	24,978.04	33,703.24	764.07
Operating Expenses:							
Selling and marketing expenses.		(1,712.62)	(2,192.24)	(49.70)	(4,952.12)	(6,388.75)	(144.84)
General and administrative expenses.		(1,406.00)	(2,068.32)	(46.89)	(3,838.53)	(5,340.25)	(121.07)
Research and development expenses.		(52.49)	(76.43)	(1.73)	(141.35)	(204.45)	(4.64)
Amortization of intangible assets.		(10.54)	(89.83)	(2.04)	(35.62)	(231.59)	(5.25)
Foreign exchange gains / (losses), net		(407.39)	(210.78)	(4.78)	(500.33)	(227.16)	(5.15)
Others, net		13.58	64.96	1.47	45.78	369.81	8.38
Operating Income	···	5,852.08	7,703.28	174.64	15,555.87	21,680.84	491.52
Other income, net	-	366.87	704.67	15.98	874.03	1,683.42	38.16
Equity in earnings/(losses) of affiliates	5	93.79	121.36	2.75	232.99	278.73	6.32
Income before income taxes, minority interest and cumulative	_						
effect of change in accounting principle		6,312.74	8,529.32	193.36	16,662.89	23,643.00	536.00
Income taxes		(989.27)	(1,079.54)	(24.47)	(2,366.25)	(3,126.98)	(70.89)
Minority interest		<del>-</del> -	-		(1.40)	-	-
Income before cumulative effect of change in accounting principle  Cumulative effect of change in accounting principle	4	5,323.47	7,449.78	168.89	14,295.24	<b>20,516.02</b> 39.09	465.11 0.89
Net income		5,323.47 Rs.	7,449.78 \$	168.89 Rs.	14,295.24 Rs.	20,555.11	466.00
Earnings per equity share Basic	-				<u> </u>		
Income before cumulative effect of change in accounting principle		3.78	5.21	0.12	10.18	14.40	0.33
Cumulative effect of change in accounting principle		-	-	-	-	0.03	0.00
Net income		3.78	5.21	0.12	10.18	14.43	0.33
Diluted							
Income before cumulative effect of change in accounting principle		3.74	5.14	0.12	10.07	14.22	0.32
Cumulative effect of change in accounting principle		-	-	-	-	0.03	0.00
Net income		3.74	5.14	0.12	10.07	14.25	0.32
Weighted average number if equity shares used in							
computing earnings per equity share:							
Basic		1,408,963,785	1,428,718,122		1,403,858,212	1,424,271,318	
Diluted		1,424,652,106	1,449,669,389		1,419,926,002	1,442,901,237	

See accompanying notes to the consolidated financial statements.

## WIPRO LIMITED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (in millions, except share data)

	Eq	uity Shares			Additional Paid in	D	eferred Stock	Comprehensive	Accum Oth Comprel	er		Retained	Equity Share Controlle		y a		Total kholders'
	No of shares	Amo	unt		Capital		Compensation	Income	Income	/(loss)		Earnings	No of shares		Amount	E	quity
Balance as of March 31, 2006 Elimination of deferred stock compensation balance on adoption of	1,425,754,267	Rs.	2,851.52	Rs.	16,521.07	Rs.	(2,202.42)		Rs.	433.70	Rs.	61,160.56	(7,869,060.00)	Rs.	(0.08)	Rs.	78,764.35
SFAS 123 No. (R) (Note 4) (unaudited)  Cumulative effect of change in accounting principle (Note 4) (unaudited)  Issuance of equity shares on exercise of options (unaudited)  Amortisation of compensation cost related to employees stock	14,048,055		28.08		(2,202.42) (39.09) 3,952.22		2,202.42										(39.09) 3,980.32
incentive plan (unaudited) (Note 4) Excess income tax benefit related to employee stock incentive plan (unaudited) Cash dividend (unaudited)					897.61 64.53							(8,123.04)					897.61 64.53 (8,123.04)
Compehensive Income Net income (unaudited) Other comprehensive income/(loss) Translation adiustments (unaudited)					-			20,555.11				20,555.11					20,555.11
Haristation adjustments (unaduled): Unrealised gain on investment securities, net (net of tax effect) (unaudited) Unrealised gain on cash flow hedging derivatives, net (unaudited)								116.05 (86.98)									
Total other comprehensive income/(loss) (unaudited)  Comprehensive income (unaudited)								49.95 20,605.06		49.95							49.95
Balance as of December 31, 2006 (unaudited) Balance as of December 31, 2006 (unaudited) (\$)	1,439,802,322	Rs.	2,879.60 65.28	Rs.	19,193.92 435.14	Rs.	-		Rs.	483.65 10.96	Rs.	73,592.63 1,668.39	(7,869,060.00)	Rs.	(0.08)	Rs.	96,149.73 2,179.77

#### WIPRO LIMITED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (in million)

	Nine Months ended December 31,				,	
	2005		2006		2006	
	(	_	(L. 416 - 2		Convenience translation into US\$	
Cook flows from appreting activities	(unaudited)	_	(unaudited)		(unaudited)	
Cash flows from operating activities:	14 205 24	D -	20 555 11	Ф	466.00	
Net income	. 14,295.24	Rs.	20,555.11	\$	466.00	
Adjustments to reconcile net income to net cash provided by operating activities:	(4.40)		(7.61)		(0.17)	
Gain on sale of property, plant and equipment	(4.48)		(7.61)		(0.17)	
Cumulative effect of change in accounting principle	-		(39.09)		(0.89)	
Depreciation and amortization	2,291.08		3,169.94		71.86	
Deferred tax charge/(benefit)	42.09		(40.04)		(0.91)	
Unrealised exchange (gain) / loss	-		234.55		5.32	
(Gain)/loss on sale of investment securities	(163.67)		(316.45)		(7.17)	
Amortization of stock compensation	498.03		962.15		21.81	
Equity in losses/(earnings) of affiliates	(232.99)		(278.73)		(6.32)	
Minority interest	1.40		_		-	
Changes in operating assets and liabilities:						
Accounts receivable	(4,073.20)		(4,891.98)		(110.90)	
Costs and earnings in excess of billings on contracts in progress	(1,500.98)		(780.90)		(17.70)	
Inventories.	(139.73)		(769.43)		(17.44)	
Other assets.	(1,213.13)		(1,060.34)		(24.04)	
Accounts payable	(559.57)		1,057.50		23.97	
Accounts payable:  Accrued expenses and employee costs.	2,895.16		2,176.90		49.35	
· · · · · · · · · · · · · · · · · · ·					33.97	
Advances from customers	556.97		1,498.52			
Other liabilities.	1,756.93	_	135.88		3.08	
Net cash provided by operating activities.	14,449.15	-	21,605.98		489.82	
Cash flows from investing activities:						
Expenditure on property, plant and equipment	(5,155.55)		(8,228.24)		(186.54)	
Proceeds from sale of property, plant and equipment.	108.31		118.30		2.68	
Purchase of investments.	(40,924.19)		(84,092.49)		(1,906.43)	
Proceeds from sale of investments.	33,307.65		77,082.66		1,747.51	
	(2,576.44)		(7,713.12)		(174.86)	
Payment for acquisitions, net of cash acquired		_				
Net cash used in investing activities.	(15,240.22)	-	(22,832.88)		(517.64)	
Cash flows from financing activities:						
Proceeds from issuance of equity shares.	3,166.75		3,905.45		88.54	
Proceeds from/(repayments of) short-term borrowing,						
net	230.08		1,274.94		28.90	
Repayment of long-term debt.			89.52		2.03	
Payment of cash dividends.	(3,997.74)		(8,123.04)		(184.15)	
Net cash provided by/(used in) financing activities.	(600.91)	-	(2,853.13)		(64.68)	
The easil provided by (used iii) illiancing activities	(000.51)	-	(2,655.15)		(04.00)	
Net increase/(decrease) in cash and cash equivalents during the period	(1,391.98)		(4,080.03)		(92.50)	
Effect of exchange rate changes on cash	0.70		(25.95)		(0.59)	
Cash and cash equivalents at the beginning of the period	5,670.76		8,857.70		200.81	
Cash and cash equivalents at the end of the period	4,279.48	Rs.	4,751.72	\$	107.72	
Supplementary information:						
Cash paid for interest	. 27.88	Rs.	84.42	\$	1.91	
Cash paid for taxes.	3,128.29		3,235.68	-	73.35	
r	5,120.27		5,255.00		, 5.55	

See accompanying notes to the consolidated financial statements.

# WIPRO LIMITED AND SUBSIDIARIES NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(in millions, except share data and where otherwise stated)

#### NOTE 1: BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Wipro Limited ("Wipro" or "the Company") have been prepared in accordance with accounting principles generally accepted in the United States.

Interim information presented in the consolidated financial statements has been prepared by the management without audit and, in the opinion of management, includes all adjustments of a normal recurring nature that are necessary for the fair presentation of the financial position, results of operations and cash flows for the periods shown, and is in accordance with US GAAP. These financial statements should be read in conjunction with the consolidated financial statements and related notes included in the Company's annual report on Form 20-F for the fiscal year ended March 31, 2006.

The accompanying unaudited condensed consolidated financial statements have been prepared in Indian rupees, the national currency of India. Solely for the convenience of the readers, the financial statements as of and for the three months and nine months ended December 31, 2006 have been translated into United States dollars at the noon buying rate in New York City on December 29, 2006 for cable transfers in Indian rupees, as certified for customs purposes by the Federal Reserve Bank of New York of \$1= Rs. 44.11. No representation is made that the Indian rupee amounts have been, could have been or could be converted into United States dollars at such a rate or any other rate.

#### NOTE 2: DERIVATIVE AND HEDGE ACCOUNTING

The Company is exposed to foreign currency fluctuations on foreign currency assets and forecasted cash flows denominated in foreign currency. The Company limits the effects of foreign exchange rate fluctuations by following established risk management policies including the use of derivatives. The Company enters into forward exchange and option contracts, where the counterparty is a bank. The Company considers the risks of non-performance by the counterparty as remote.

Forward contracts/options in respect of forecasted transactions, which meet the hedging criteria, are designated as cash flow hedges. Changes in the derivative fair values that are designated as effective cash flow hedges, under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, are deferred and recorded as a component of accumulated other comprehensive income until the hedged transactions occur and are then recognized in the consolidated statements of income. The ineffective portion of a hedging derivative is immediately recognized in the consolidated statements of income.

The Company also designates zero-cost collars, which qualify as net purchased options, to hedge the exposure to variability in expected future foreign currency cash inflows due to exchange rate movements beyond a defined range. The range comprises an upper and lower strike price. At maturity, if the exchange rate remains within the range the Company realizes the cash inflows at spot rate, otherwise the Company realizes the inflows at the upper or lower strike price.

As of December 31, 2006, a gain of Rs. 115.37 relating to changes in fair value of forward contracts/options, designated as hedge of forecasted transactions, is included as a component of other comprehensive income/loss within stockholders' equity.

#### **NOTE 3: ACQUISITIONS**

mPower Software Services Inc. and subsidiaries

In December 2005, the Company acquired 100% equity of mPower Software Services Inc. and subsidiaries (mPower) including the minority shareholding held by MasterCard International in MPact India, a joint venture between MasterCard International and mPower Inc, for an aggregate cash consideration of Rs.1,274.57 . mPower Software Services Inc. is a US based Company engaged in providing IT services in the payments service sector.

As a part of this acquisition, the Company plans to provide MasterCard a wide range of services including application development and maintenance, infrastructure services, package implementation, BPO and testing. The Company believes that through this acquisition, it will be able to expand domain expertise in the payment service sector and increase the addressable market for IT services.

The total purchase price has been allocated to the acquired assets and liabilities as follows:

Description	Fai	r value
Net tangible assets	Rs.	185.39
Customer-related intangibles		513.13
Deferred tax liabilities		(177.50)
Goodwill		753.55
Total	Rs.	1,274.57

BVPENTE Beteiligungsverwaltung GmbH and subsidiaries

On December 28, 2005, the Company acquired 100% equity of BVPENTE Beteiligungsverwaltung GmbH and subsidiaries (New Logic). New Logic is a European system-on-chip design company. The consideration included a upfront consideration of Rs. 1,156.54, subject to working capital adjustments, and an earn-out of Euro 26.70 to be determined and paid in the future based on financial targets being achieved over a 3 year period. During the nine months ended December 31, 2006, the Company paid an additional consideration of Rs. 68.76 towards the working capital adjustment. The Company has determined that a portion of the earn-out, up to a maximum of Euro 2.50 is linked to the continuing employment of one of the selling shareholders. The balance earn-out will be recorded as additional purchase price when the contingency is resolved.

The Company believes that through this acquisition, it has acquired strong domain expertise in semiconductor Intellectual Property (IP) cores and complete system-on-chip solutions with digital, analog mixed signal and Radio Frequency (RF) design services. The acquisition also enables the Company to access over 20 customers in the product engineering space.

The purchase price has been allocated to the acquired assets and liabilities as follows:

Description	Fair value				
Net tangible assets	Rs.	307.15			
Customer-related intangibles		117.40			
Technology-related intangibles		95.72			
Deferred tax liabilities		(53.00)			
Goodwill		758.03			
Total	Rs.	1,225.30			

cMango Inc. and subsidiaries

In April 2006, the Company acquired 100% equity of cMango Inc. and subsidiaries (cMango). cMango is a provider of Business Service Management (BSM) solutions. The consideration (including direct acquisition costs) included a cash payment of Rs. 884.25 and an earn-out of USD 12.00 to be determined and paid in the future based on specific financial targets being achieved over a two year period. The earn-out will be recorded as additional purchase price when the contingency is resolved.

The Company believes that through this acquisition it will expand its operations in the Business Management Services sector. This acquisition also enables the Company to access over 20 customers in the Business Management services sector.

The purchase price has been preliminarily allocated to the acquired assets and liabilities as follows:

Description	Fair	value
Net tangible assets /(liabilities)	Rs.	(23.08)
Customer-related intangibles		132.64
Deferred tax liabilities		(46.42)
Goodwill		821.11
Total	Rs.	884.25

#### RetailBox BV and subsidiaries

In June 2006, the Company acquired 100% equity of RetailBox BV and subsidiaries (Enabler). Enabler is in the business of providing comprehensive IT solutions and services. The consideration (including direct acquisition costs) included a cash payment of Rs. 2,442.12 and an earn-out of Euro 11.00 to be determined and paid in the future based on specific financial targets being achieved over a two year period. The earn-out will be recorded as additional purchase price when the contingency is resolved.

Through this acquisition the Company aims to provide a wide range of services including Oracle retail implementation, digital supply chain, business optimization and integration. Further, through this acquisition, the Company aims to expand domain expertise both in the retail and technology sectors and obtain a presence in five different geographical locations.

The purchase price has been preliminarily allocated to the acquired assets and liabilities as follows:

Description	Fair	· value
Net tangible assets	Rs.	388.88
Customer-related intangibles		242.55
Deferred tax liabilities		(84.89)

Description	Fair value					
Goodwill		1,895.58				
Total	Rs.	2,442.12				

#### Saraware Oy

In June 2006, the Company acquired 100% equity of Saraware Oy (Saraware) a Company involved in providing design and engineering services to telecom companies. The Company acquired Saraware for an aggregate consideration of Rs. 947.25 and an earn-out of Euro 7 to be determined and paid in future based on financial targets being achieved over a period of 18 months. In addition, amounts collected against certain specific reward/ incentive assets at the acquisition date are payable to the sellers. Out of this, the Company has paid Rs 68.66 during the period ended 31 December 2006. The earn-out and the additional payments will be recorded as additional purchase price when the related contingencies are resolved.

Through this acquisition the Company aims to expand it's presence in the engineering services space in Finland and the Nordic region.

The purchase price has been preliminarily allocated to the acquired assets and liabilities as follows:

Description	Fai	r value
Net tangible assets /(liabilities)	Rs.	186.98
Customer-related intangibles		189.45
Deferred tax liabilities		(66.31)
Goodwill		705.79
Total	Rs.	1,015.91

#### Northwest Switchgear Limited

In May 2006, the Company acquired a substantial portion of the business of North-west Switchgear Limited a manufacturer and distributor of switches, sockets and miniature circuit breakers (collectively 'the products') under the trademark/ brand name "North-West". The consideration (including direct acquisition costs) included a cash payment of Rs 1,131.66 and an earn-out of Rs. 200.00 to be determined and paid in the future based on achievement of a specified revenue levels over a period of four years. Further, the Company has entered into a non-compete and manufacturing agreement with the sellers. Under the manufacturing agreement, the seller will manufacture the products for the Company by certain assets and employee retained by the seller. The manufacturing agreement is for a period of five years. Amounts paid by the Company for such manufacturing services will be recorded through the income statement. The earn-outs which are not linked to any post-acquisition services by the seller will be recorded as additional purchase consideration when the contingency is resolved.

Based on the guidance in EITF Issue No. 98-3, Determining Whether a Non-monetary Transaction Involves Receipt of Productive Assets of a Business, the Company has accounted for this transaction as an acquisition of a business. A significant portion of the consideration has been allocated to the trademark/brand name North-West.

The purchase price has been preliminarily allocated to the acquired assets and liabilities as follows:

Description	Fair value					
Net tangible assets	Rs.	33.75				
Marketing-related intangibles		1,097.91				
Total	Rs.	1,131.66				

#### Quantech Global Services

In July 2006, the Company acquired 100% equity of Quantech Global Services LLC and Quantech Global Services Ltd (Quantech). Quantech provides computer aided design and engineering services. The consideration includes upfront cash payment of Rs. 142.00, a deferred cash payment of USD 300 and an earn-out to be determined and paid in the future based on financial targets being achieved over a period of 36 months.

Through this acquisition, the Company aims to strengthen its presence in the mechanical engineering design and analysis service sector.

The purchase price has been preliminarily allocated to the acquired assets and liabilities as follows:

Description	Fa	air value
Net tangible assets /(liabilities)	Rs.	(230.33)
Customer-related intangibles		45.92
Deferred tax liabilities		(16.07)
Goodwill		481.77
Total		Rs. 281.29

#### Hydrauto Group

In November 2006, the Company acquired 100% equity of Hydrauto Group AB (Hydrauto). Hydrauto is engaged in the production, marketing and development of customized hydraulic cylinders solution for mobile applications such as mobile cranes, excavator, dumpers and trucks. The consideration (including direct acquisition cost) included cash payment of Rs. 1,412.17. Through this acquisition the Company aims to gain an entry into Europe, access to a customer base built over the past few decades and complementary engineering skills.

The purchase price has been preliminarily allocated to the acquired assets and liabilities as follows:

Description	Fair value					
Net tangible assets /(liabilities)	Rs.	201.81				
Customer-related intangibles		73.57				
Deferred tax liabilities		(24.76)				
Goodwill		1,161.55				
Total		Rs. 1,412.17				

#### 3D Networks

In November 2006, the Company acquired 100% equity of the India, Middle East and SAARC operations of 3D Networks and Planet PSG. 3D Networks provides business communication solutions that include consulting, voice, data and converged solutions, and managed services. These specialized solutions are deployed in the ITES/IT, Telecom, Banking and Finance, Government and Service verticals. Planet PSG provides professional services on voice and speech platforms in the Asia Pacific region. The consideration (including direct

acquisition cost) included upfront cash payment of Rs. 908.27 and a maximum earn-out of USD 43.78 to be determined and paid in the future based on achieving certain agreed financial targets over a 24 months period. The Company believes that this acquisition is a strategic fit as it complements Wipro's existing practice capabilities and differentiates Wipro as the most comprehensive IT Solutions provider across verticals.

The purchase price has been preliminarily allocated to the acquired assets and liabilities as follows:

<b>Description</b>	Fa	Fair value					
Net tangible assets /(liabilities)	Rs.	528.65					
Customer-related intangibles		136.24					
Deferred tax liabilities		(45.86)					
Goodwill		289.24					
Total		Rs. 908.27					

For all the above acquisitions except New Logic and mPower, the purchase consideration has been allocated on a preliminary basis based on management's estimates. The Company is in the process of making a final determination of the carrying value of assets and liabilities, which may result in changes in the carrying value of net assets recorded. Finalization of the purchase price allocation may result in certain adjustments to the above allocations.

#### NOTE 4: ADOPTION OF FAS 123 No. (R)

Effective April 1, 2006, the Company adopted SFAS No. 123 (revised 2004), Share-Based Payment, (SFAS No. 123 (R)), which requires the measurement and recognition of compensation expense for all stock-based payment awards based on the grant-date fair value of those awards. Previously, the Company used the intrinsic value based method, permitted by Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock issued to Employees, to account for its employee stock-based compensation plans and had adopted the pro-forma disclosure provisions of SFAS No. 123, Accounting for Stock-Based Compensation.

The Company adopted SFAS No.123(R) using the modified prospective application method. Under this approach the Company has recognized compensation expense for share-based payment awards granted prior to, but not yet vested as of April 1, 2006, based on the grant date fair value estimated in accordance with the provisions of SFAS No. 123. Pursuant to adoption of SFAS No. 123(R) the Company recognized additional compensation expense of Rs. 123.75 for the nine months ended December 31, 2006.

SFAS No. 123(R) requires that deferred stock-based compensation previously recorded under APB Opinion No. 25 and outstanding on the date of adoption be eliminated against additional paid-in capital. Accordingly, the deferred compensation balance of Rs. 2,202.42 was eliminated against additional paid-in capital on April 1, 2006.

Under APB Opinion No. 25, the Company had a policy of recognizing the effect of forfeitures only as they occurred. Accordingly, as required by SFAS No. 123 (R), on April 1, 2006, the Company estimated the number of outstanding instruments, which are not expected to vest and recognized a gain of Rs. 39.09 representing the reversal of compensation cost for such instruments previously recognized in income.

Had compensation cost, for nine months ended December 31, 2005, been determined in a manner consistent with the fair value approach described in SFAS No. 123, the Company's net income and earnings per share as reported would have been reduced to the pro-forma amounts indicated below:

		nonths ended
	Decen	nber 31, 2005
Net income, as reported	Rs.	14,295.24
net income, net of tax effects		465.17
Less: Stock-based employee compensation expense determined under fair value based method, net of tax effects		(938.27)
Pro-forma net income		12 922 14
F10-101111a liet liicollie		13,822.14
Earnings per share: Basic		
As reported		<u>10.18</u>
Pro-forma		9.85
Earnings per share: Diluted		
As reported		10.07
Pro-forma		9.76
110 10111111		

#### **NOTE 5: INVESTMENTS IN AFFILIATES**

Wipro GE Medical Systems ("Wipro GE")

The Company has accounted for its 49% interest in Wipro GE by the equity method. The carrying value of the investment in Wipro GE as of March 31, 2006, December 31, 2005 and 2006 was Rs. 841.57, Rs. 797.81 and Rs. 1,071.25 respectively. The Company's equity in the income of Wipro GE for nine months ended December 31, 2005 and 2006 was Rs. 215.40 and Rs. 253.87 respectively.

In March 2004 and 2005, Wipro GE had received tax demands aggregating Rs. 714.19, including interest, from the Indian income tax authorities for the financial years ended March 31, 2001 and 2002 respectively. The tax demands were primarily on account of transfer pricing adjustments and denial of export benefits and tax holiday benefits claimed by Wipro GE under the Indian Income Tax Act 1961 (Act). Wipro GE has appealed against the said demands before the first appellate authority. Considering the facts and nature of disallowance and based on the opinion of the external legal counsel, Wipro GE believes that the final outcome of the dispute should be in favor of Wipro GE and will not have any material adverse effect on the financial position and overall trends in results of operations. Additionally, in March 2006, Wipro GE received intimation from the Indian income tax authorities for the financial year ended March 31, 2003, proposing transfer pricing adjustments (similar to the claims made for financial year 2001 and 2002) resulting in additional tax demands of Rs. 421.46. Wipro GE has contested the proposed transfer pricing adjustments. Considering the facts and nature of adjustments proposed Wipro GE believes that the ultimate outcome of this intimation will not have any material adverse effect on the financial position and overall trends in results of operations. The range of loss due to this contingency is between zero and the amount of demand raised.

#### WeP Peripherals (WeP)

The Company previously accounted for its 36.9% interest as of March 31, 2006 in WeP Peripherals by the equity method. The carrying value of the equity investment in WeP Peripherals as of March 31, 2006 was Rs. 201.52.

In December 2006, the Company sold a portion of its interest in WeP Peripherals for a consideration of Rs. 160.00 and recorded a gain of Rs 47.61. Subsequent to this sale, the Company's ownership interest in WeP Peripherals is reduced to 15% and the Company does not have the ability to exercise significant influence over the operating and financial policies of WeP Peripherals. As a part of the sales transaction, the Company has also acquired a put option to sell the balance shares at the same price at any time between January 2008 and December 2009.

#### WM Net Serv

The Company has accounted for its 80.1% ownership interest in WM NetServ by the equity method as the minority shareholders in the investee has substantive participative rights as specified in EITF Issue No. 96-16, Investor's Accounting for an Investee When the Investor Has a Majority of the Voting Interest but the Minority Shareholder or Shareholders Have Certain Approval or Veto Rights. The carrying value of the equity investment in WM Net Serv as of December 31, 2006 was Rs. 131.24. The Company's equity in the loss of WM Net Serv for nine months ended December 31, 2006 was Rs. 15.40 respectively.

#### **NOTE 6: CONTINGENCIES**

The Company had received tax demands from the Indian income tax authorities for the financial years ended March 31, 2001 and 2002 aggregating to Rs. 5,231.72. The tax demands were primarily on account of denial of deduction claimed by the Company under Section 10A of the Indian Income Tax Act 1961 (Act), in respect of profits earned by its undertakings in Software Technology Park at Bangalore. The Company had appealed against the demands. In March 2006, the first income tax appellate authority substantially upheld the deductions claimed by the Company under Section 10A of the Act, which vacates a substantial portion of the demands for these years.

In March 2006 and December 2006, the Company received additional tax demands on similar grounds as 2001 and 2002, for the financial year ended March 31, 2003 and March 31, 2004 respectively. The aggregate demand is Rs. 5,895.96 (including interest of Rs. 1,503.71). The Company has filed an appeal against the demand for the year ended March 31, 2003 and will file an appeal against the demand for the year ended March 31, 2004 within the prescribed statutory time.

Considering the facts and nature of disallowance, the order of the appellate authority upholding the claims of the Company for financial year ended March 31, 2001 and 2002, the Company believes that the final outcome of the dispute should be in favour of the Company and there should not be any material impact on the financial statements.

The range of loss relating to these contingencies is between zero and the amount of the demand raised.

#### NOTE 7: SEGMENT INFORMATION

The Company is currently organized by segments, including Global IT Services and Products (comprising of IT Services and BPO Services segments), India and AsiaPac IT Services and Products, Consumer Care and Lighting and 'Others'.

The Chairman of the Company has been identified as the Chief Operating Decision Maker ("CODM") as defined by SFAS No. 131, Disclosure about Segments of an Enterprise and Related Information. The Chairman of the Company evaluates the segments based on their revenue growth, operating income and return on capital employed.

Operating segments with similar economic characteristics and complying with other aggregation criteria specified in SFAS No. 131 have been combined to form the Company's new reportable segments. Consequently, IT Services and BPO services qualify as reportable segments under the Global IT Services and Products business.

The IT Services segment provides research and development services for hardware and software design to technology and telecommunication companies, software application development services to corporate enterprises. The BPO services segment provides Business Process Outsourcing services to large global corporations.

As discussed in note 3, between December 2005 and December 2006, the Company acquired mPower, New Logic, cMango, Enabler, Saraware Oy and Quantech. The operations of mPower, New Logic, cMango, Enabler, Saraware Oy and Quantech, which are a component of IT Services and Products, are currently reviewed by the CODM separately and have accordingly been reported separately as 'Acquisitions'.

The India and AsiaPac IT Services and Products segment focuses primarily on addressing the IT and electronic commerce requirements of companies in India, MiddleEast and AsiaPacific region.

The Consumer Care and Lighting segment manufactures, distributes and sells soaps, toiletries, lighting products and hydrogenated cooking oils for the Indian market.

'Others' consist of business segments that do not meet the requirements individually for a reportable segment as defined in SFAS No. 131. Corporate activities such as treasury, legal and accounting, which do not qualify as operating segments under SFAS No. 131 have been considered as reconciling items.

Segment data for previous periods has been reclassified on a comparable basis.

#### Information on reportable segments is as follows:

#### Nine Months ended December 31, 2005 (unaudited)

				Global IT Ser	vices a	nd Products				India and AsiaPac IT	(	Consumer						
	Note	IT Services		Acquisitions		BPO Services		Total		Services and Products	(	Care and Lighting		Others	R	econciling Items	En	tity Total
Revenues	Rs.	52,190.13	Rs.	58.87	Rs.	5,585.17	Rs.	57,834.17	Rs.	11,180.73	Rs.	4,141.75	Rs.	2,408.73	Rs.	-	Rs.	75,565.38
Exchange rate fluctuations		(371.34)		(0.50)		(52.38)		(424.22)		0.24	_	(0.99)	_	4.50	_	420.47		
Total revenues		51,818.79		58.37		5,532.79		57,409.95		11,180.97		4,140.76		2,413.23		420.47		75,565.38
Cost of revenues		(33,307.01)		(30.68)		(4,264.72)		(37,602.41)		(8,566.71)		(2,623.45)		(1,794.77)		-		(50,587.34)
Selling and marketing expenses		(2,850.36)		(5.27)		(42.45)		(2,898.08)		(1,015.62)		(848.86)		(173.58)		(15.98)		(4,952.12)
General and administrative expenses		(2,417.14)		(7.25)		(576.44)		(3,000.83)		(627.17)		(75.89)		(81.57)		(53.07)		(3,838.53)
Research and development expenses		(141.35)		-		-		(141.35)		-		-		-		-		(141.35)
Amortization of intangible assets		(8.00)		-		(3.71)		(11.71)		(8.00)		(15.91)		-		-		(35.62)
Exchange rate fluctuations		-		-		-		-		-		-		-		(500.33)		(500.33)
Others, net		(3.04)		0.40		-		(2.64)		4.20		10.02		11.84	-	22.36		45.78
Operating income of segment	1 <b>Rs.</b>	13,091.89		15.57	Rs.	645.47	Rs.	13,752.93	Rs	967.67	Rs.	586.67	Rs.	375.15	Rs.	(126.55)	Rs.	15,555.87
T 1	2.0	22 000 54	ъ	2.202.04	ъ	10.70 < 22	D	46.060.70	ъ	c 52 c 40	ъ	2 10 4 00	ъ	2 227 44	ъ	22.052.01	ъ.	01 002 25
Total assets of segment		32,899.54	Rs.	3,282.86	Rs.	10,786.32	Rs.	46,968.72	Rs	- ,	Rs.	2,106.88	Rs.	2,327.46	Rs.	33,963.91	Rs.	91,903.37
Capital employed		20,894.73		2,760.92		9,840.82		33,496.47		2,525.11		1,065.22		1,634.53		33,684.15		72,405.48
Return on capital employed		82%		-		10%		58%		63%		78%		-		-		-
Accounts receivable		13,862.30		223.35		891.18		14,976.83		2,756.66		551.68		740.65		-		19,025.82
Cash and cash equivalents and																		
investments in liquid and short-term		015.00		604.41		2 22 4 70		4.5.44.05		125.22		62.40		105.56		20.025.00		25 402 45
mutual funds		915.08		604.41		3,224.78		4,744.27		125.22		62.40		435.56		30,035.00		35,402.45
Depreciation		1,604.10		2.16		439.86		2,046.12		83.14		55.54		42.67		27.99		2,255.46

#### Information on reportable segments is as follows:

#### Nine Months ended December 31, 2006 (unaudited)

				Global IT Serv	vices a	and Products			India and AsiaPac IT		Consumer						
	Note	IT Services		Acquisitions		BPO Services		Total	Services and Products		Care and Lighting		Others		Reconciling Items	E	ntity Total
Revenues	. Rs.	70,497.05	Rs.	3,293.39	Rs.	6,773.76	Rs.	80,564.20 Rs.	16,088.86	Rs.	5,451.34	Rs.	3,981.81	Rs.	-	Rs.	106,086.21
Exchange rate fluctuations		(209.31)		(11.05)		(20.84)	_	(241.20)	1.78	_	3.07	-	9.21	_	227.15	_	
Total revenues		70,287.74		3,282.33		6,752.92		80,322.99	16,090.65		5,454.41		3,991.02		227.15		106,086.21
Cost of revenues.		(45,688.80)		(2,907.84)		(4,520.68)		(53,117.32)	(12,464.15)		(3,558.63)		(3,242.81)		(0.06)		(72,382.97)
Selling and marketing expenses		(3,476.17)		(87.47)		(65.82)		(3,629.46)	(1,422.30)		(1,036.09)		(275.91)		(25.00)		(6,388.75)
General and administrative expenses		(3,003.58)		(373.08)		(694.11)		(4,070.77)	(884.35)		(94.25)		(206.20)		(84.72)		(5,340.25)
Research and development expenses		(204.45)		-		-		(204.45)	-		-		-		-		(204.45)
Amortization of intangible assets		0.00		(163.02)		(3.71)		(166.73)	(17.59)		(44.21)		(3.07)		-		(231.59)
Exchange rate fluctuations		-		-		-		-	-		-		-		(227.15)		(227.16)
Others, net		261.23		2.20		0.10		263.53	9.56		19.96		52.52		24.24		369.81
Operating income of segment	1 <u>Rs.</u>	18,175.97	Rs.	(246.88)	Rs.	1,468.69	Rs.	19,397.78 Rs.	. 1,311.82	Rs.	741.18	Rs.	315.55	Rs.	(85.53)	Rs.	21,680.84
Total assets of segment		47,059.57	Rs.	11,309.08	Rs.	7,410.39	Rs.	65,779.04 Rs.	,	Rs.	4,075.21	Rs.	6,462.43	Rs.	41,913.49	Rs.	128,428.01
Capital employed		30,456.54		10,216.54		6,048.37		46,721.45	3,970.28		2,628.06		4,589.36		41,412.82		99,323.23
Return on capital employed		83%		-5%		24%		59%	54%		50%						32%
Accounts receivable		18,777.94		1,074.03		1,056.64		20,908.61	4,214.33		718.88		1,062.67		-		26,904.50
Cash and cash equivalents and																	
investments in liquid and short-term																	
mutual funds		2,099.94		2,410.94		57.20		4,568.07	261.36		66.91		45.05		37,418.66		42,360.06
Depreciation		1,967.74		146.45		466.98		2,581.17	123.05		77.48		70.69		10.95		2,863.33

- (1) Operating income of IT Services, BPO Services, India and AsiaPac IT Services and Products, Consumer Care and Lighting, Others and Reconciling Items is after Rs. 773.16, Rs. 35.10, Rs. 51.61, Rs. 15.39, Rs. 8.66 and Rs. 13.47 respectively, of amortization of deferred stock compensation cost arising from the grant of options.
- (2) Return on capital employed is computed based on the average of the capital employed at the beginning and at the end of the period.
- (3) The total assets, capital employed and return on capital employed for the India and AsiaPac IT Services and Products segment excludes the impact of certain acquisition-related goodwill relating to the segment. This goodwill of Rs. 656.24 as of December 31, 2005 and 2006 has been reported as a component of reconciling items.

The Company has four geographic segments: India, United States, Europe and Rest of the world.

Revenues from the geographic segments based on domicile of the customer are as follows:

_	Nin	e months ende	ed December 31,						
_	2	005		2006					
	(Una	udited)							
India	Rs.	15,938.85	Rs.	21,353.29					
United States		37.805.29		53,214.47					
Europe		17,290.39		25,093.80					
Rest of the world		4,530.85		6,424.65					
	Rs.	75,565.38	Rs.	106,086.21					