WIPRO LIMITED

UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

PREPARED IN ACCORDANCE WITH U.S. GAAP

AS OF AND FOR THE

THREE AND SIX MONTHS ENDED SEPTEMBER 30, 2002

WIPRO LIMITED CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

		As of September 30,	
	2001	2002	2002
	(unaudited)	(unaudited)	Convenience translation into US\$ (unaudited)
ASSETS	(unaudited)	(unaudited)	(unaudited)
Current assets:			
Cash and cash equivalents	Rs. 6,332,194	Rs. 11,810,054	\$ 244.009
Accounts receivable, net of allowances	5,126,564	7,075,111	146,180
Costs and earnings in excess of billings on contracts in progress	235,788	1,286,893	26,589
Inventories	1,797,166	1,372,230	28,352
Investment securities	2,706,996	1,360,977	28,119
Deferred income taxes	168,865	140,781	2,909
Property, plant and equipment held for sale (Note 3)		34,186	706
Other current assets	4,242,336	2,349,436	48,542
Total current assets	20,609,909	25,429,668	525,406
Investment securities	127,348	,,	,
Property, plant and equipment, net	6,371,497	6,707,175	138,578
Investments in affiliates (Note 4)	760,081	678,386	14,016
Deferred income taxes	119,083	334,660	6,914
Intangible assets, net (Note 2)	450	413,332	8,540
Goodwill (Note 2)	743,903	4,015,143	82,958
Other assets	558,305	758,769	15,677
Total assets.	Rs. 29.290.576	Rs. 38.337.133	\$ 792,090
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Borrowings from banks	Rs. 168,409	Rs. 474.335	\$ 9,800
Current portion of long-term debt	133,507	81,302	1,680
Accounts payable	2,036,414	2,074,602	42.864
Accrued expenses	2,079,911	2,874,056	59,381
Advances from customers	1,086,173	883,359	18,251
Deferred income taxes	26,940	-	
Other current liabilities	555,777	545,417	11.269
Total current liabilities	6,087,131	6,933,071	143,245
Long-term debt, excluding current portion	49,771	29,770	615
Deferred income taxes	97,469	129,243	2,670
Other liabilities	66,733	83,984	1,735
Total liabilities	6,301,104	7,176,068	148,266
Minority interest	-	101,275	2,092
Equity shares at Rs. 2 par value: 375,000,000 shares authorized; issued and outstanding: 232,437,689 and			
232,496,246 shares as of September 30, 2001 and 2002	464,875	464,993	9,607
Additional paid-in capital	6,780,736	6,875,019	142,046
Deferred stock compensation	(136,441)	(84,003)	(1,736)
Accumulated other comprehensive income/(loss)	44,663	(4,090)	(85)
Retained earnings	15,835,714	23,807,946	491,900
Equity shares held by a controlled Trust: 1,308,460 and 1,302,410			
shares as of September 30, 2001 and 2002	(75)	(75)	(2)
Total stockholders' equity	22,989,472	31,059,790	641,731
Total liabilities and stockholders' equity	Rs. 29.290.576	Rs. 38.337.133	\$ 792.090

WIPRO LIMITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except share data)

	Three mo	nths ended Septe	omber 30	Six months ended September 30,			
	2001	2002	2002	2001	2002	2002	
			Convenience translation into US\$			Convenience translation into US\$	
	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)	
Revenues:							
Global IT Services and Products							
Services	Rs. 5,152,437	Rs. 6,692,672	\$ 138,278	Rs. 10,267,545	Rs. 12,947,049	\$ 267,501	
ProductsIT Enabled Services	406,667	45,738 410,504	945 8,481	406,667	80,343 410,504	1,660 8,481	
India and AsiaPac IT Services and Products.	-	410,304	0,401	-	410,304	0,401	
Services	494,179	553,219	11,430	978,607	1,021,347	21,102	
Products	1,229,268	1,633,683	33,754	2,114,032	2,915,987	60,248	
Consumer Care and Lighting	742,762	719,681	14,869	1,467,924	1,435,331	29,656	
Healthcare and Life Sciences	E9 60E	94,940	1.062	122 612	169 760	2 497	
Services Products	58,695 87,583	143,679	1,962 2,969	122,612 183,711	168,760 245,709	3,487 5,077	
Others	167,689	259,720	5,366	284,145	477,942	9,875	
Total	8,339,280	10,553,836	218,054	15,825,243	19,702,972	407,086	
Cost of revenues:							
Global IT Services and Products							
Services	2,838,286	3,887,921	80,329	5,510,619	7,490,330	154,759	
Products IT Enabled Services	357,628	44,488 260,806	919 5,389	357,628	76,430 260,806	1,579 5,389	
India and AsiaPac IT Services and Products.	-	200,800	3,369	-	200,800	3,369	
Services	315,734	277,868	5,741	644,522	529,529	10,941	
Products	1,018,633	1,458,785	30,140	1,709,033	2,599,071	53,700	
Consumer Care and Lighting	544,533	493,710	10,201	1,034,675	968,369	20,008	
Healthcare and Life Sciences							
Services	35,053 58,246	51,669 90,290	1,068 1,865	72,869 125,331	94,181 179,850	1,946 3,716	
Products Others	101,498	189,308	3,911	245,860	364,240	7,526	
Total	5,269,611	6,754,845	139,563	9,700,537	12,562,806	259,562	
Gross profit	3,069,669	3,798,991	78,492	6,124,706	7,140,166	147,524	
Operating expenses:							
Selling, general and administrative							
expenses	(1,034,178)	(1,479,078)	(30,559)	(2,127,175)	(2,735,088)	(56,510)	
Research and development expenses Amortization of goodwill	(30,800) (43,891)	(38,332)	(792)	(67,398) (87,782)	(77,632)	(1,604)	
Amortization of intangible assets	(43,671)	(47,000)	(971)	(67,762)	(47,000)	(971)	
Foreign exchange gains, net	122,122	37,920	783	167,152	239,957	4,958	
Others, net	1,246	32,855	679	14,869	69,066	1,427	
Operating income	2,084,168	2,305,356	47,631	4,024,372	4,589,469	94,824	
Other income, net	172,675	131,837	2,724	357,155	392,280	8,105	
Income taxes	(191,282)	(285,876)	(5,907)	(459,922)	(539,673)	(11,150)	
of affiliates, and minority interest	2,065,561	2,151,317	44,449	3,921,605	4,442,076	91,778	
Equity in earnings/(losses) of affiliates (Note 4)	11,126	(4,623)	(96)	55,592	(210,933)	(4,358)	
Minority interest		(12,053)	(249)		(12,053)	(249)	
Income from continuing operations	2,076,687	2,134,641	44,104	3,977,197	4,219,090	87,171	
Discontinued operations							
Loss from operations of the discontinued corporate Internet services division (including							
loss on disposal of Rs. 249,220 for the six							
months ended September 30, 2002 and gain on							
disposal of Rs. 25,560 for the three months							
ended September 30, 2002) (Note 3)	(25,000)	(10,428)	(215)	(43,691)	(551,267)	(11,390)	
Income tax benefit (Note 3)	8,925 Rs. 2.060,612	3,832 Rs. 2,128,045	79 \$ 43.968	15,598 Rs. 3,949,104	Rs. 3.823.825	\$ 79,005	
Net income	RS. 2.060.612	Rs. 2.128.045	<u>3 43.908</u>	RS. 3.949.104	KS. 3.823.823	<u>s 79.005</u>	
Continuing operations	8.99	9.23	0.19	17.22	18.25	0.38	
Discontinued operations	(0.07)	(0.03)	-	(0.12)	(1.71)	(0.04)	
Net income	8.92	9.20	0.19	17.10	16.54	0.34	
Earnings per equity share: Diluted							
Continuing operations	8.98	9.23	0.19	17.19	18.22	0.38	
Discontinued operations Net income	(0.07) 8.91	(0.03) 9.20	0.19	(0.12) 17.07	(1.71) 16.51	(0.04) 0.34	
Weighted average number of equity shares used in	0.71	7.20	0.19	17.07	10.51	0.54	
computing earnings per equity share:							
Basic	231,016,123	231,181,364	231,181,364	231,021,983	231,171,372	231,171,372	
Diluted	231,252,642	231,374,562	231,374,562	231,327,985	231,526,775	231,526,775	

WIPRO LIMITED CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (in thousands, except share data)

	Equity S	Shares	Additional Paid in	Deferred Stock	Comprehensive	Accumulated Other Comprehensive	Retained	Equity Shares Controlled	•	Total Stockholders'
	No. of Shares	Amount	Capital	Compensation	Income	Income	Earnings	No. of Shares	Amount	Equity
Balance as of March 31, 2002	232,465,689	Rs. 464,932	Rs. 6,817,163	Rs. (93,201)		<u>Rs. 51,861</u>	Rs. 20,216,587	(1,321,335)	<u>Rs. (75)</u>	Rs. 27,457,267
Cash dividends paid (Unaudited) Shares issued by Trust, net of	_	_	_	_	_	_	(232,466)	_	_	(232,466)
forfeitures (Unaudited) Issuance of equity shares on exercise	_	_	_	_	_	_	_	18,925	_	_
of options (Unaudited)	30,557	61	33,133	_	_	_	_	_	_	33,194
reversals (Unaudited)	_	_	24,723	(24,723)	_	_	_	_	_	_
net of reversals (Unaudited) Comprehensive income	_	_	_	33,921	_	_	_	_	_	33,921
Net income (Unaudited) Other comprehensive income Unrealized gain/(loss) on investment securities, net	_	_	_	_	3,823,825	_	3,823,825	_	_	3,823,825
(Unaudited)	_	_	_	_	(55,951) 3,767,874	(55,951)	_	_	_	(55,951)
(Unaudited) Balance as of September 30, 2002	232,496,246	Rs. 464,993	Rs.6,875,019	Rs. (84,003)		Rs. (4,090)	Rs. 23,807,946	(1,302,410)	<u>Rs. (75)</u>	Rs. 31,059,790
(Unaudited) (\$)		<u>\$ 9,607</u>	<u>\$ 142,046</u>	<u>\$ (1,736)</u>		<u>\$ (85)</u>	<u>\$ 491,900</u>		<u>\$ (2)</u>	<u>\$ 641,731</u>

WIPRO LIMITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands, except share data)

	Six m	ths ended September 30,			
	2001	2002	Convenience translation into US\$		
	(unaudited)	(unaudited)	(unaudited)		
Cash flows from operating activities:					
Net income	Rs. 3,949,104	Rs. 3,823,825	\$ 79,00:		
services division	28,093	395,265	8,16		
Gain on sale of property, plant and equipment	(14,869)	(2,819)	(58		
Depreciation and amortization	696,529	655,577	13,54		
Amortization of intangible assets	´ -	47,000	97		
Deferred tax charge	89,403	3,768	7		
Gain on sale of investment securities	,	(214,774)	(4,437		
Amortization of deferred stock compensation	39,985	33,921	70		
Equity in (earnings) / losses of affiliates	(55,592)	210,933	4,35		
Minority interest	-	12,053	24		
Accounts receivable	867,001	(909,515)	(18,792		
Costs and earnings in excess of billings on contracts in					
progress	(170,454)	(277,098)	(5,725		
Inventories.	(330,069)	29,916	61		
Other assets	(1,961,344)	1,146,462	23,68		
Accounts payable	186,398	(412,074)	(8,514		
Accrued expenses.	295,439	837,567	17,30		
Advances from customers	(12,334)	(201,429)	(4,162		
Other liabilities.	63,103	47,626	98		
Net cash provided by continuing operations	3,670,393	5,226,204	107,97		
Net cash provided by discontinued operations	9,561	95,303	1,96		
Net cash provided by operating activities	3,679,954	5,321,507	<u>109,94</u>		
Cash flows from investing activities:	(1.200.200)	(1.005.015)	(20.01/		
Expenditure on property, plant and equipment	(1,389,290)	(1,007,216)	(20,810		
Proceeds from sale of property, plant and equipment Dividends received from affiliates	40,351 1,821	46,658 49,000	96 1,01		
Purchase of investment securities.	(151,943)	(5,013,220)	(103,379		
Payment for acquisitions, net of cash acquired	(131,743)	(3,931,923)	(81,238		
Proceeds from sale and maturities of investment securities	77,037	8,872,937	183,32		
Net cash used in continuing operations	(1,422,024)	(983,764)	(20,326		
Net cash used in discontinued operations	(8,765)	(>05,701)	(20,520		
Net cash used in investing activities	(1,430,789)	(983,764)	(20,326		
Cash flows from financing activities:	(1,150,707)	(202,701)	(20,520		
Proceeds from issuance of common stock	5,071	33,194	68		
Proceeds from / (repayments of) short -term borrowing from banks, net	(178,241)	294,384	6,08		
Repayment of long-term debt	(1,237,949)	-			
Payment of cash dividends	(128,533)	(232,467)	(4,803		
Net cash provided by / (used in) financing activities	(1,539,652)	95,111	1,96		
Net increase in cash and cash equivalents during the period	709,513	4,432,854	91,58		
Cash and cash equivalents at the beginning of the period	5,622,681	7,377,200	152,42		

Rs. 11,810,054

\$ 244,009

Rs. 6,332,194

Cash and cash equivalents at the end of the period......

Supplementary information:

Cash paid for interest	Rs. 55,806	Rs. 13,962	\$ 288
Cash paid for taxes	593,738	782,251	16,162

WIPRO LIMITED NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(in thousands, except share data and where otherwise stated)

NOTE 1: BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Wipro Limited ("Wipro" or the "Company") have been prepared in accordance with generally accepted accounting principles for interim financial information. In the opinion of management, all adjustments, which are of a normal recurring nature and necessary for a fair presentation, have been included.

The accompanying unaudited condensed consolidated financial statements have been prepared in Indian rupees, the national currency of India. Solely for the convenience of the readers, the financial statements as of and for the period ended September 30, 2002 have been translated into United States dollars at the noon buying rate in New York City on September 30, 2002, for cable transfers in Indian rupees, as certified for customs purposes by the Federal Reserve Bank of New York of \$1=Rs. 48.40. No representation is made that the Indian rupee amounts have been, could have been or could be converted into United States dollars at such a rate or any other rate.

NOTE 2: ACQUISITIONS

Spectramind

In July 2002, the Company acquired a controlling equity interest in Spectramind eServices Private Limited ("Spectramind"), a leading IT-enabled service provider in India providing remote processing services to large global corporations in the US, UK, Australia and other developed markets. Subsequent to this acquisition, the Company held 89% of the outstanding equity shares of Spectramind acquired at a cost of Rs. 4,176,552. In September 2002, Company acquired an additional 3% of the outstanding eauity shares Rs 150,038. The results of operations of Spectramind are consolidated in the Company's financial statements with effect from July 1, 2002.

The acquisition is intended to provide a time to market advantage to the Company in addressing the Business Process Outsourcing (BPO) services segment, strengthen the value proposition of being an end-to-end outsourcing solution provider to large corporations and provide synergistic benefits of being able to address the remote processing services requirements of the existing customer base of the Company.

The total purchase price of Rs. 4,326,590 has been allocated on a preliminary basis to the acquired assets and assumed liabilities as follows:

Description	Fair value			
	(Unaudited)			
Net tangible assets	Rs. 633,913			
Customer-related intangibles	356,000			
Marketing-related intangibles	32,000			
Goodwill	3,304,677			
Total	Rs. 4,326,590			

The purchase consideration has been allocated on a preliminary basis to the assets acquired and liabilities assumed based on management's estimates and independent appraisals. However, certain independent appraiser's reports are yet to be received by the Company. Finalization of the purchase price allocation, which is expected to be completed in the next 6 months, may result in certain adjustments to the above allocation.

The intangible assets are amortized over their estimated useful lives in proportion to the economic benefits consumed in each period.

GE Medical Systems Information Technologies ("GEMSIT")

In August 2002, Wipro acquired a 60% equity interest in GEMSIT, an India-based company engaged in the development of health care related software, and the technology rights in the business of GEMSIT for an aggregate consideration of Rs. 180,776.

The Company has also entered into a firm purchase agreement to acquire the balance 40% equity interest held by another minority shareholder for a consideration of Rs. 98,000. The acquisition of this balance 40% interest is subject to certain closing conditions. This transaction has not been consummated as of September 30, 2002.

The Company intends to address the market for healthcare ERP systems in India and South Asia through GEMSIT. Further, the Company intends to leverage the domain expertise of GEMSIT in addressing the outsourcing requirements of large corporations engaged in the design, development and integration of healthcare ERP systems.

The total purchase price of Rs. 180,776 has been preliminarily allocated to the acquired assets and assumed liabilities as follows:

Description	Fair va	Fair value			
	(Unaudited)				
Net tangible assets	Rs.	54,550			
Technology-based intangibles		34,000			
Customer-related intangibles		38,000			
Goodwill		54,226			
Total	Rs.	180,776			

The purchase consideration has been allocated on a preliminary basis to the assets acquired and liabilities assumed based on management's estimates. However, management is in the process of evaluating the impact of certain pre-acquisition contingencies on the purchase price allocation. Finalization of the purchase price allocation, which is expected to be completed in the next 6 months, may result in certain adjustments to the above allocation.

The intangible assets are amortized over their estimated useful lives in proportion to the economic benefits consumed in each period.

NOTE 3: DISCONTINUED OPERATIONS

The Company was involved in the corporate Internet services (ISP) business since 1999. For strategic reasons, the Company decided to concentrate on its core businesses and as a result in June 2002, the Company decided to exit this division and approved a formal plan of disposal. Under the plan, the Company will sell the customer contracts and the related long-lived assets. Trade receivables relating to the division will be recovered by the Company and the Company will settle all outstanding vendor obligations. The Company currently expects to complete the disposal by March 31, 2003.

The long-lived assets of the division have been reported as held-for-sale and are measured at their fair value, less cost to sell, which is lower than their carrying amount. The loss of Rs. 249,220 resulting from the write-down is reported as loss on disposal. The estimated liabilities with respect to settlement of vendor obligations aggregate Rs. 113,490 and have been reported as other exit costs.

The operations of the ISP division qualify as a component of an entity, being an asset group. As the operations and cash flows of the component will be eliminated from the ongoing operations as a result of the disposal transaction and the Company will not have any significant continuing involvement in the operations of the component after the disposal, the results of operations of the ISP division are reported in discontinued operations for the current and prior periods.

The results of operations of the discontinued component comprise:

	Six months ended September 30					
	2001	2002				
_	(Unaudited)	(Unaudited)				
Revenue	Rs. 307,362	Rs. 49,780				
Operating costs	(351,053)	(238,337)				
Other exit costs	-	(113,490)				
Loss on disposal	=	(249,220)				
Income tax benefit	15,598	156,002				
Loss on discontinued operations	Rs. 28,093	Rs. 395,265				

NOTE 4: INVESTMENTS IN AFFILIATES

Wipro GE Medical Systems (Wipro GE)

The Company has accounted for its 49% interest in Wipro GE by the equity method. The carrying value of the investment in Wipro GE as of September 30, 2001 and 2002, was Rs.692,555 and Rs. 559,671 respectively. The Company's equity in the income of Wipro GE for the six months ended September 30, 2001 was Rs.168,704 and the Company's equity in the losses of Wipro GE for the six months ended September 30, 2002 was Rs. 212,178.

WeP Peripherals

The Company has accounted for its 39.7% interest in WeP Peripherals by the equity method. The carrying value of the equity investment in WeP Peripherals as of September 30, 2001 and 2002, was Rs.67,526 and Rs. 118,715 respectively. The Company's equity in the income of WeP Peripherals for the six months ended September 30, 2001 and 2002 was Rs. 10,456 and Rs. 1,245 respectively.

NOTE 5: SEGMENT INFORMATION

The Company is organized by segments, including Global IT Services and Products, IT Enabled Services, India and AsiaPac IT Services and Products, Consumer Care and Lighting, Healthcare and Life Sciences and 'Others'. Each of the segments has a Vice Chairman / Chief Executive Officer who reports to the Chairman of the Company. The Chairman of the Company has been identified as the Chief Operating Decision Maker as defined by SFAS No. 131, Disclosure about Segments of an Enterprise and Related Information. The Chairman of the Company evaluates the segments based on their revenue growth, operating income and return on capital employed.

The Global IT Services and Products segment provides research and development services for hardware and software design to technology and telecommunication companies and software application development services to corporate enterprises.

The India and AsiaPac IT Services and Products segment focuses primarily on addressing the IT and electronic commerce requirements of companies in India and AsiaPacific region.

The Consumer Care and Lighting segment manufactures, distributes and sells soaps, toiletries, lighting products and hydrogenated cooking oils for the Indian market.

In April 2002, the Company established a new business segment named Healthcare and Life Sciences, to address the IT requirements of the emerging healthcare and life sciences market. Wipro Biomed, a business segment which was previously reported in 'Others', became a part of the Healthcare and Life Sciences segment. Similarly, during the six months ended September 30, 2002, certain other business segments previously reported in 'Others' were integrated with India and AsiaPac IT Services and Products segment. Segment data for previous periods has been reclassified on a comparable basis.

In July 2002, the Company acquired Spectramind. The operations of Spectramind are organized as a new business segment named IT Enabled Services. This segment provides BPO services to large global corporations in the US, UK, Australia and other developed markets.

Financial information for the discontinued ISP division was previously reported in 'Others'. The segment information presented excludes these results of operations, which are now reported outside of continuing operations.

Others consists of various business segments that do not meet the requirements individually for a reportable segment as defined in SFAS No. 131. Corporate activities such as treasury, legal and accounting, which do not qualify as operating segments under SFAS No. 131 have been considered as reconciling items.

Information on reportable segments is as follows:

	Six months ended September 30, 2001 (Unaudited)								
	Global IT Services and Products	India and AsiaPac IT Services and Products	Consumer Care and Lighting	Healthcare and Life Sciences	Others (net of eliminations)	Reconciling Items (2)	Entity Total		
Revenues	Rs. 10,674,212	Rs. 3,092,639	Rs. 1,467,924	Rs. 306,323	Rs. 284,145	Rs	Rs. 15,825,243		
Exchange rate fuctuations	171,998	(4,846)				(167,152)	=		
Total revenues	10,846,210	3,087,793	1,467,924	306,323	284,145	(167, 152)	15,825,243		
Cost of revenues	(5,868,247)	(2,353,555)	(1,034,675)	(198,200)	(245,860)	-	(9,700,537)		
Selling, general and administrative expenses	(1,178,296)	(535,148)	(234,367)	(71,328)	(28,235)	(79,801)	(2,127,175)		
Research and development expenses	(67,398)	-	-	-	-	-	(67,398)		
Exchange rate fluctuations	-	-	-	-	-	167,152	167,152		
Others, net		(1.000)	1.808			(73.721)	(72.913)		
Operating income of segment	Rs. 3.732.269	Rs. 198.090	Rs. 200.690	Rs. 36.795	Rs. 10.050	Rs.(153.522)	Rs. 4.024.372		
Total assets of segment (3)	Rs. 9,435,070	Rs. 2,959,620	Rs.1,114,944	Rs. 268,546	Rs.749,116	Rs. 14,763,279	Rs.29,290,576		
Capital employed (3)	6,934,840	592,275	744,494	159,032	963,244	14,111,476	23,505,361		
Return on capital employed (1), (3)	108%	67%	54%	48%	-	-	-		
Accounts receivable	3,607,651	1,127,463	147,662	128,804	114,984	-	5,126,564		
Depreciation	443,284	66,157	31,816	2,574	15,998	48,918	608,747		

	Six months ended September 30, 2002 (Unaudited)								
	Global IT Services and Products	IT Enabled Services	India and AsiaPac IT Services and Products	Consumer Care and Lighting	Healthcare and Life Sciences	Others (net of eliminations)	Reconciling Items (2)	Entity Total	
Revenues	Rs. 13,027,392	Rs. 410,504	Rs. 3,937,334	Rs. 1,435,331	Rs. 414,469	Rs. 477,942	Rs	Rs. 19,702,972	
Exchange rate fluctuations	257,643	(5,284)	(515)	547	(44)		(252,347)	_	
Total revenues	13,285,035	405,220	3,936,819	1,435,878	414,425	477,942	(252,347)	Rs. 19,702,972	
Cost of revenues	(7,566,760)	(260,806)	(3,128,600)	(968, 369)	(274,031)	(364,240)		(12,562,806)	
Selling, general and									
administrative expenses	(1,561,500)	(77,226)	(633,441)	(235,518)	(146,269)	(43,292)	(37,842)	(2,735,088)	
Research and development									
expenses	(77,632)	-	-	-	-	-	-	(77,632)	
Amortization of intangible									
assets	-	(36,000)	-	-	(11,000)	-	-	(47,000)	
Exchange rate fluctuations	_	_	-	_	_	-	239,957	239,957	
Others, net	97	_	32,772	4.380	897	7.140	23,780	69,066	
Operating income of									
segment	Rs. 4.079.240	Rs. 31.188	Rs. 207.550	Rs. 236.371	Rs. (15.978)	Rs. 77.550	Rs.(26.452)	Rs. 4.589,469	
segment									
Total assets of segment (3)	Rs. 12,598,014	Rs. 4,454,800	Rs. 3,600,949	Rs. 1,022,916	Rs. 479,443	Rs. 804,689	Rs.15,376,322	Rs. 38,337,133	
Capital employed (3)	9,884,359	4,587,105	1,142,690	620,440	384,347	564,651	14,771,846	31,955,439	
Return on capital	.,,	,,	, , ,	,	,	,	, , , , , , , ,	- , ,	
employed (1),(3)	88%	3%	39%	71%	(12%)	-	-	_	
Accounts receivable	4,495,509	174,799	1.797.679	141,688	252,481	212,955	_	7,075,111	
Demonstration	161,622	41.567	77.040	20,222	4.160	15.247	24.700	655 577	

(1) Return on capital employed is computed based on the average of the capital employed at the beginning and at the end of the year.

30,233

4.160

24,789

15,347

655,577

(2) Reconciling items include assets of the discontinued ISP division.

41,567

461,632

(3) The total assets, capital employed and return on capital employed for the India and AsiaPac IT Services and Products segment excludes the impact of certain acquisition-related goodwill. This goodwill of Rs. 656,240 is reported as a component of reconciling items.

The Company has four geographic segments: India, the United States, Europe and Rest of the world.

Revenues from the geographic segments based on domicile of the customer is as follows:

77,849

	Six months ended September 30,						
		2001	2002				
	(un	audited)	(u	naudited)			
India	Rs.	4,903,821	Rs.	6,269,427			
United States		6,213,851		8,646,498			
Europe		2,198,336		3,776,232			
Rest of the world		2,509,235		1,010,815			
	Rs.	15,825,243	Rs.	19,702,972			

NOTE 6: RECLASSIFICATIONS

Depreciation

The Company has reclassified certain costs for six months ended September 30, 2001, from selling, general and administrative expenses to cost of revenues to conform to the current presentation. The impact of this reclassification on reported gross profit is Rs. 128,023, which is not material. Certain other reclassifications have been made to conform prior period data to current presentation. The above reclassifications had no impact on reported net income or stockholders' equity.