



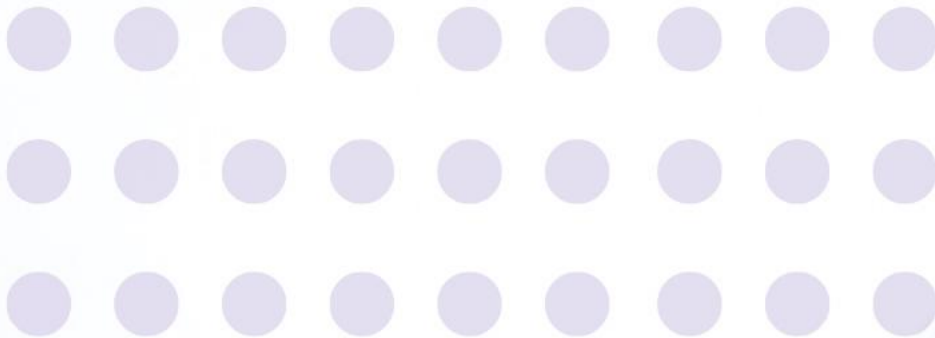
Building a Bold Tomorrow

Lead with Business Solutions

Analyst Day | November 18, 2020

Rajan Kohli

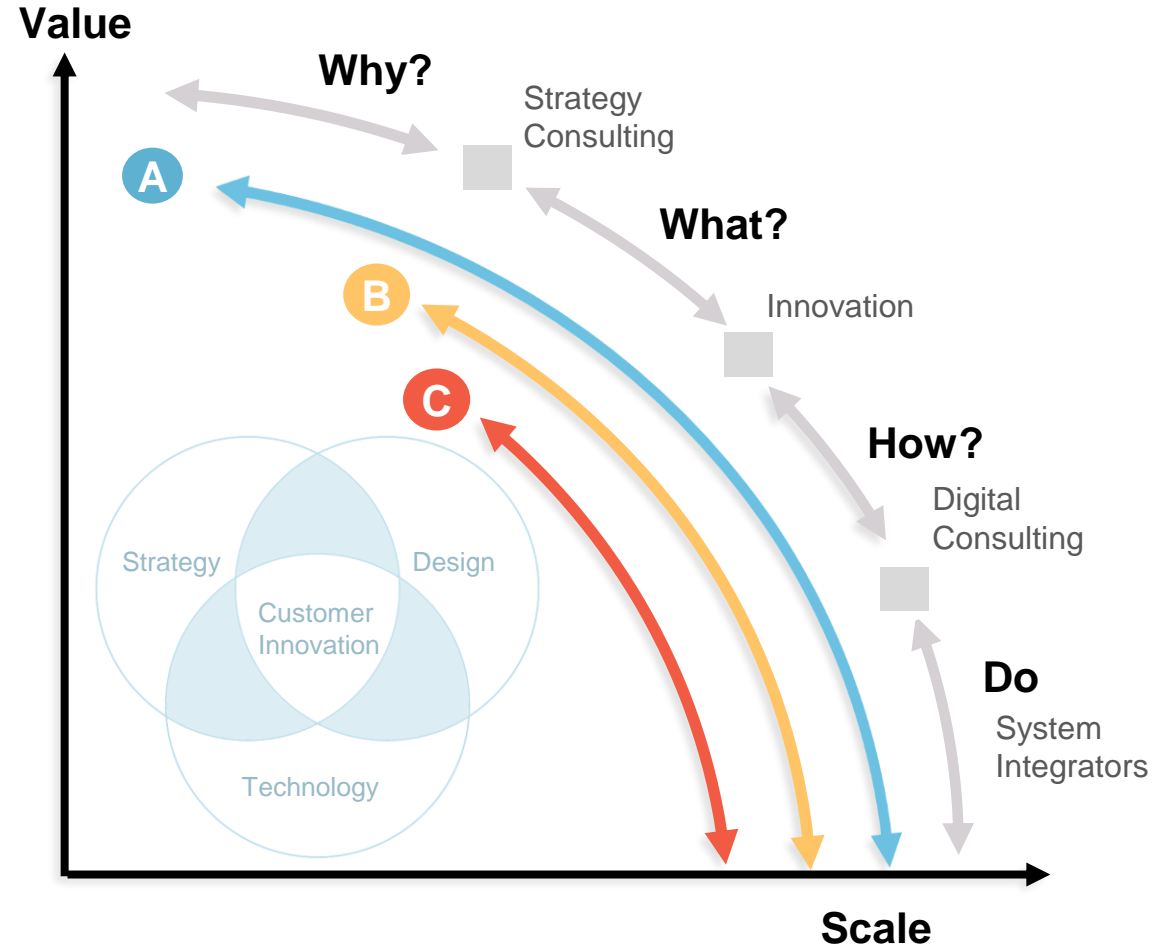
President, Wipro Limited



Clients need comprehensive business solutions

The work we do spans the spectrum of:

- A** Business transformation
Creating new business models and transforming customer experience
- B** Process transformation
Transformation of business, process and enterprise application working with business
- C** Technology transformation
Infusing engineering transformation and new ways of working



Integrated offerings targeted towards the CIO and beyond

INFRASTRUCTURE

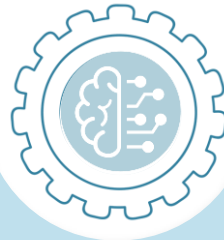


Business Design

Product Engineering



CLOUD



Intelligent Enterprise

DATA



Digital CMO



Biztech Transformation

Digital Operations



SECURITY

New ways of working

Clients are seeking answers to hard questions

How do I respond fast?
Where do I start?

How do I reacquire my customer?
How do I differentiate?

How do I build my new operating model?
How do I fund this transformation?

How do I scale my innovation?
How do I embed new capabilities?

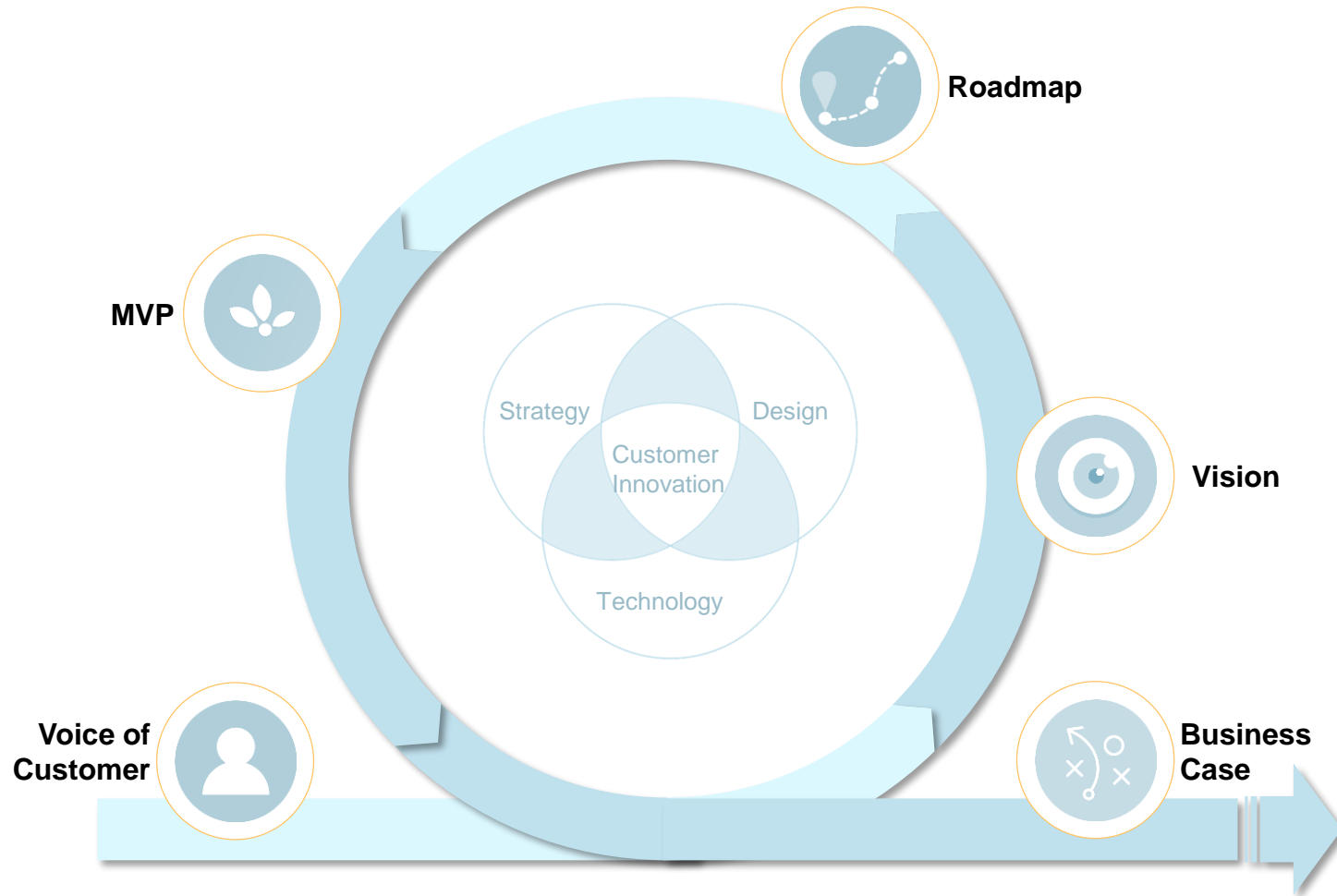
Simplify > **Accelerate** > **Create**

TO WIN

THE SHIFT

WHAT MATTERS

Simplify to Win



A multinational medical technology company

Simplified ops, new brand story, enhanced CX, with over 30% reduction in costs

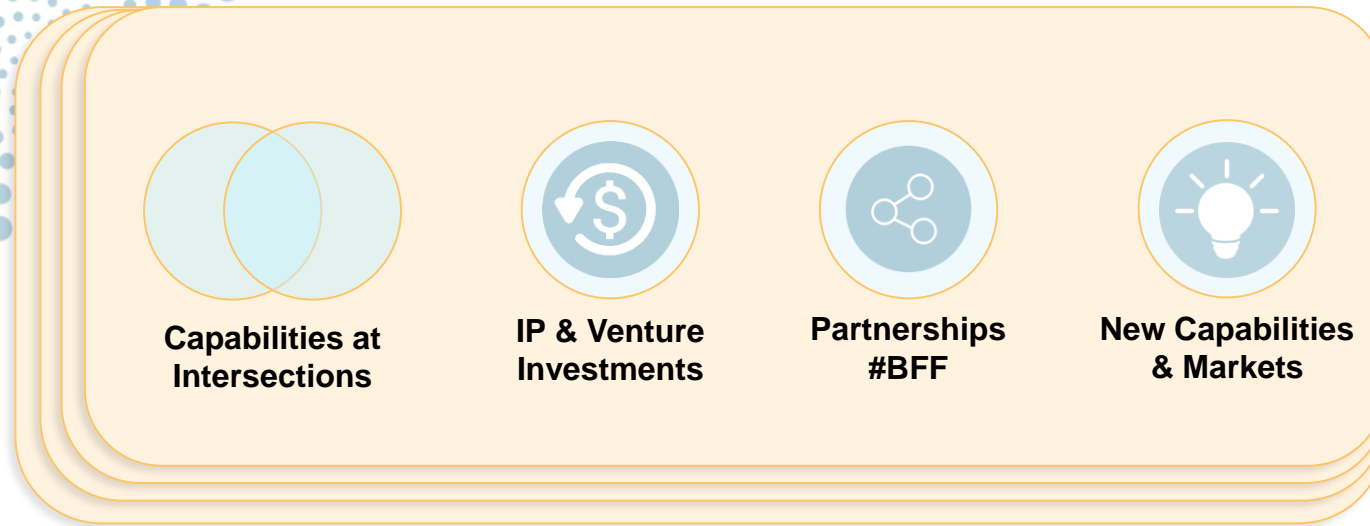
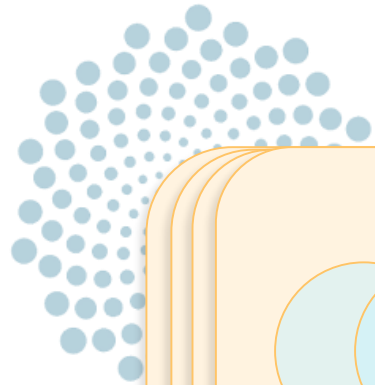
A multinational oil and gas company

From MVP to scale for P2P solar energy business, onboarding thousands of customers

A multinational pharmaceutical company

Simplified clinical trials reducing time for clinical trials by 60%

Accelerate the Shift



Capabilities at Intersections

IP & Venture Investments

Partnerships #BFF

New Capabilities & Markets

B u s i n e s s S o l u t i o n s

An iconic global apparels company

An AI solution to predict revenues and shape distribution strategies

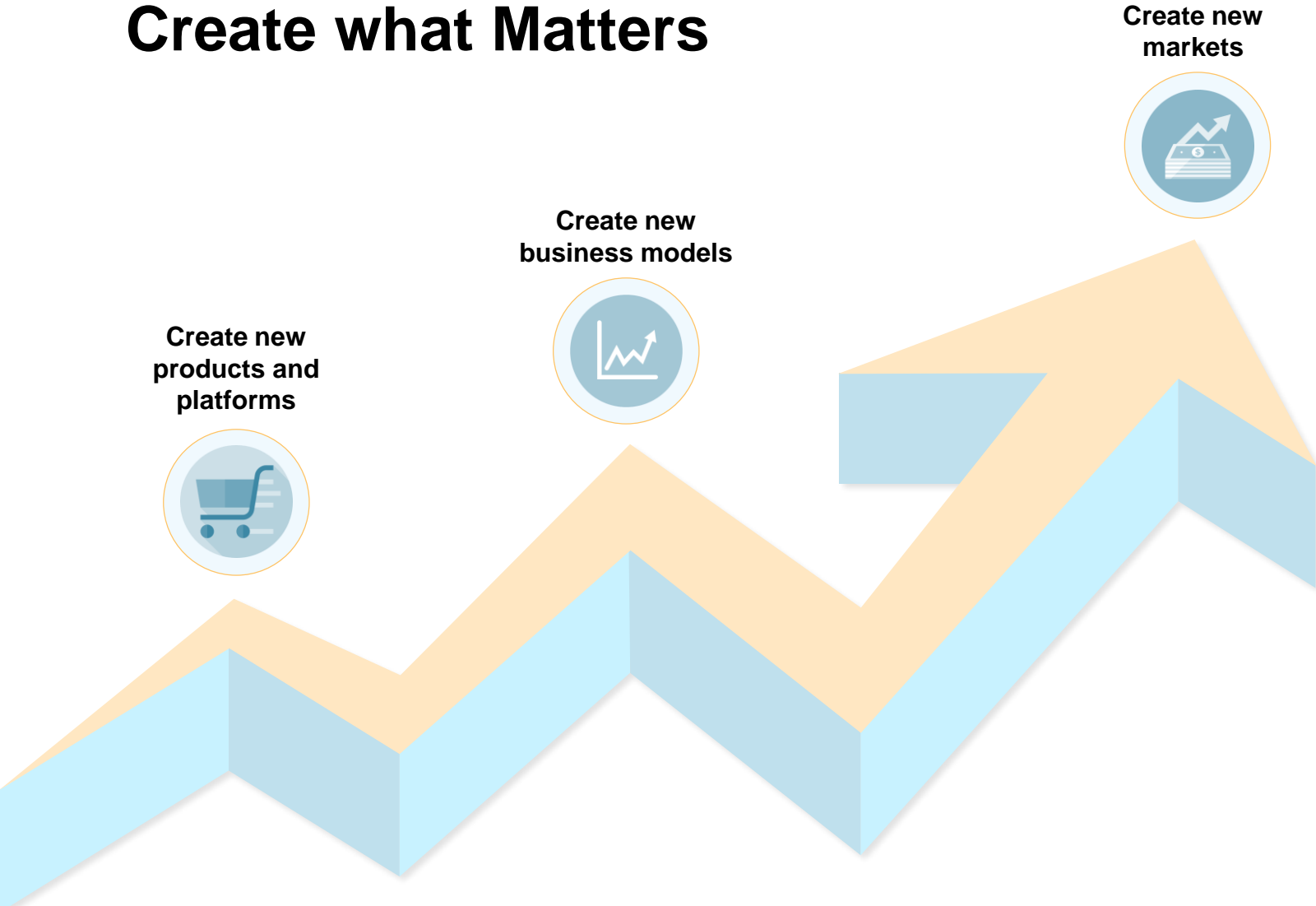
A multinational oil and gas company

Partnering with Azure to build a data platform for oil exploration

A Dutch multinational conglomerate

Zero to \$ 1 Billion plus in ecommerce sales

Create what Matters



Create new products and platforms



Create new business models



Create new markets



A US hospital procurement organization

Marketplace business model driving exponential commerce growth

A bank for businesses and property entrepreneurs

Digital commercial bank-in-a-box, scaling on Google Cloud

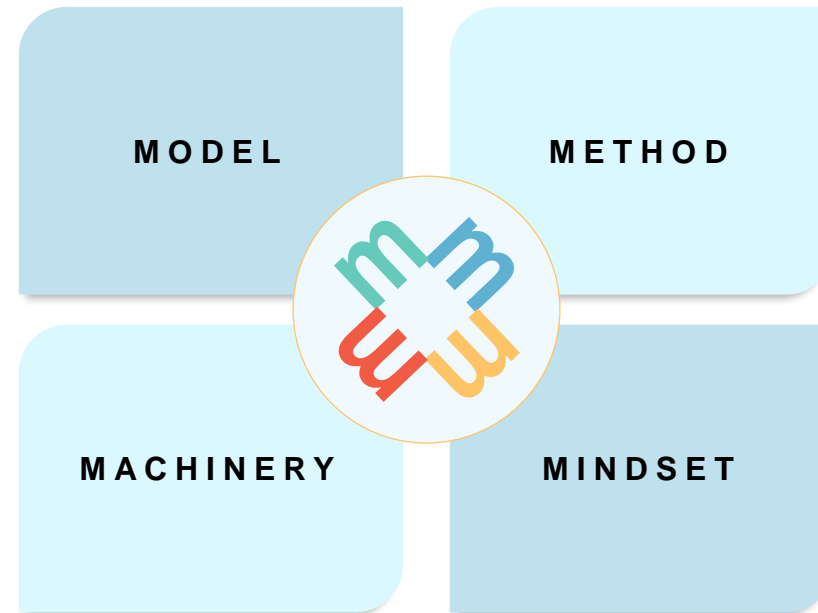
A multinational delivery and logistics company

Open APIs enabling a thriving ecosystem business model

Our BizTech execution framework for an accelerated future: 4M

- Distributed teams
- Distributed workforce
- Crowd sourcing

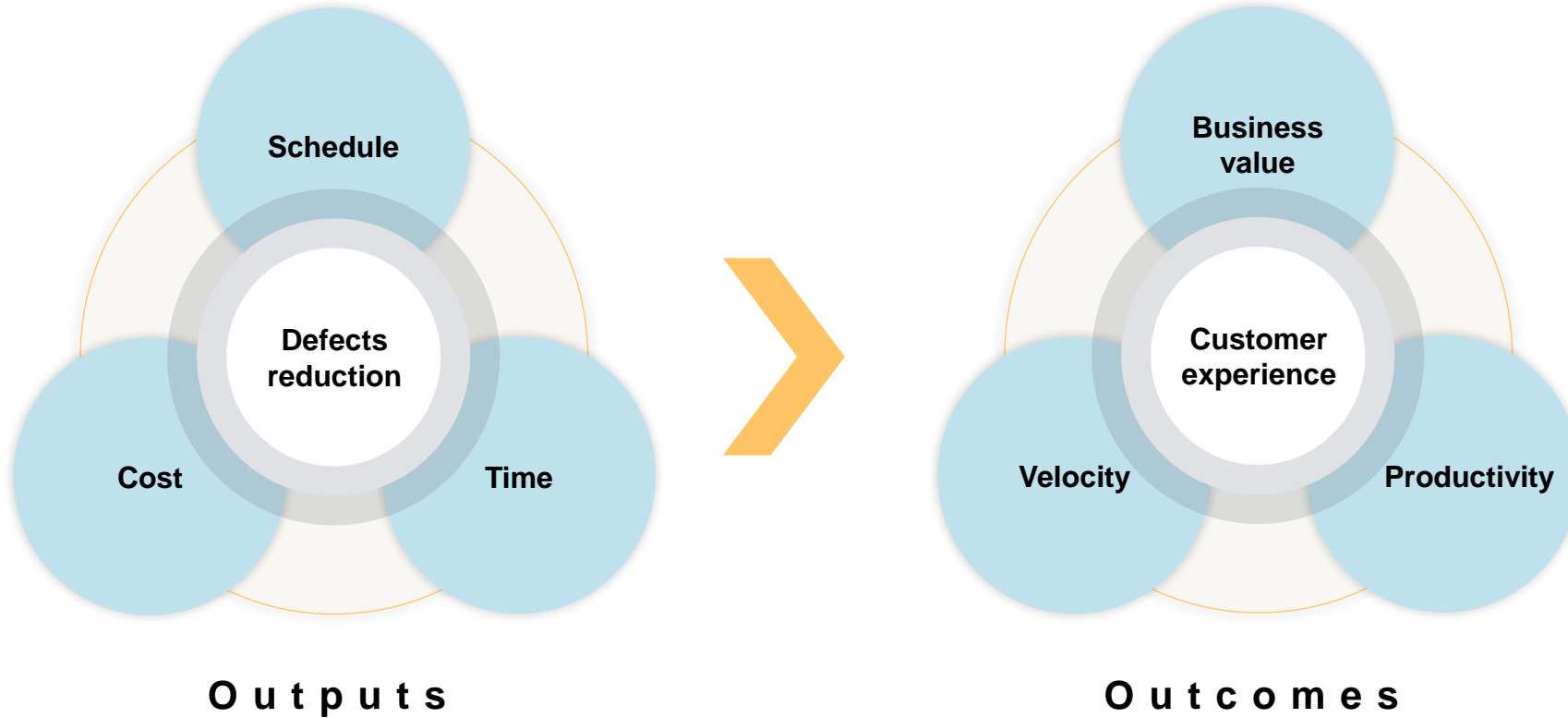
- Engineering-first ways of working and learning
- Intelligent orchestration to drive agility



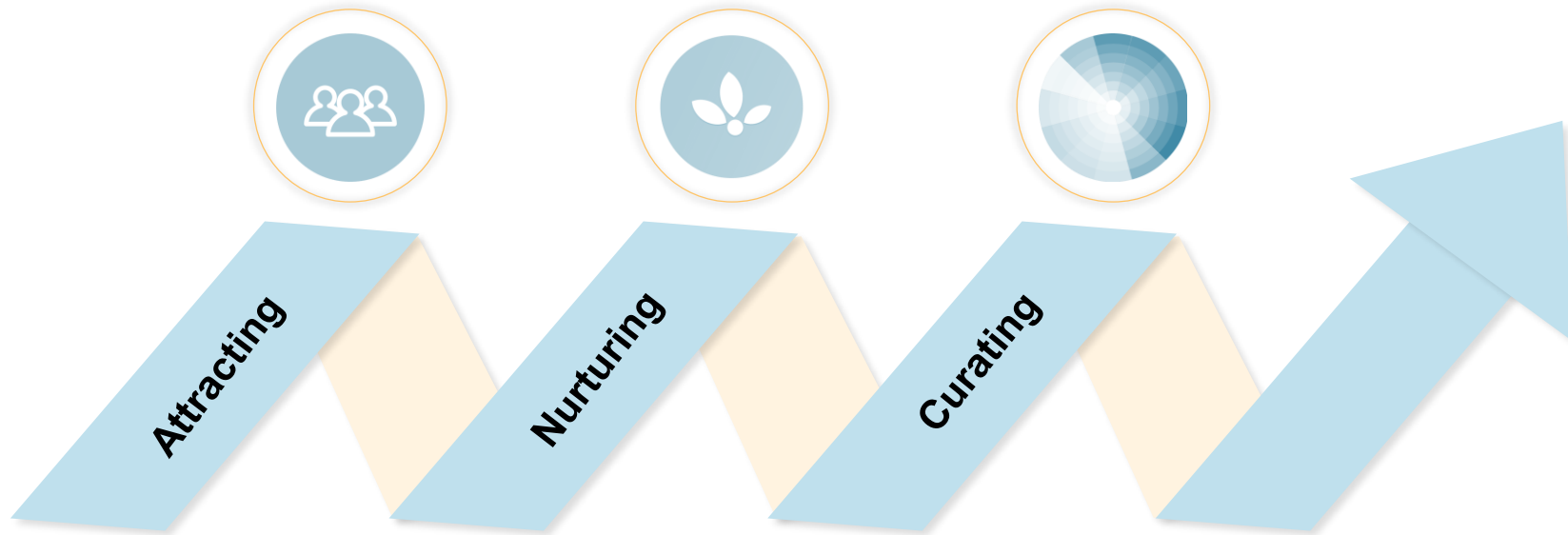
- Automated and intelligent workbenches
- Engineering productivity
- Multi-modal work decomposition

- Problem solving
- Autonomy with alignment
- Outcome-focused

Measurements that underline our commitment to transforming our clients



Investing in talent



Craftsmanship



Problem-solving



Diverse &
Inclusive



From I > T > Pi



Working in
Teams



Thank You

Rajan Kohli
President, Wipro Limited

